

**BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA**

**AT NEW DELHI**

**SUBMISSION OF MULTI YEAR TARIFF PROPOSAL FOR AND ON BEHALF OF:**

**M/S: - Indo Thai Airport Management Services Private Limited.**

I, P C Sinha, aged 61 years resident of DW-222, Deer Wood Chase, Nirvana Country, South City II, Sector 50, Gurgaon, Haryana acting in my official capacity as Chief Operating Officer in M/s Indo Thai Airport Management Services Private Limited having its registered office at, 904-907, Time Tower, M.G. Road, Sector 28, Gurgaon, Haryana – 122 002 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s Indo Thai Airport Management Services Private Limited in the matter of making this submission before the Airports Economic Regulation Authority of India, New Delhi('AERA');
2. I am competent to make this submission before AERA;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The Contents of this submission w.r.t. Company's operation at Jaipur and Lucknow Airports which include inter-alia (i) Business Plan (ii) Information relating to the Regulatory Building Blocks (iii) Competition Assessment (iv) Historical and forecasted volume; and (v) Historical Revenues, are correct and true to my knowledge and belief, using the assumptions disclosed in Annexure \_ (filed separately) and nothing has been concealed there from.

**For Indo Thai Airport Management Services Private Limited**



**Authorized Signatory**

Place: New Delhi

Date: 25<sup>th</sup> August, 2011



**000111**

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

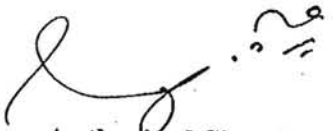
SUBMISSION OF PPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON BEHALF OF:

M/S: - Indo Thai Airport Management Services Private Limited.

I, P C Sinha, aged 61 years resident of DW-222, Deer Wood Chase, Nirvana Country, South City II, Sector 50, Gurgaon, Haryana acting in my official capacity as Chief Operating Officer in M/s Indo Thai Airport Management Services Private Limited having its registered office at, 904-907, Time Tower, M.G. Road, Sector 28, Gurgaon, Haryana – 122 002 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s Indo Thai Airport Management Services Private Limited in the matter of making this submission before the Airports Economic Regulation Authority of India, New Delhi('AERA');
2. I am competent to make this submission before AERA;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The Contents of the Annual tariff Proposal which include inter-alia
  - i) Proposed detailed breakup of Tariff(s) based on Clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to Clause 3.2 and
  - ii) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.

For Indo Thai Airport Management Services Private Limited

  
Authorized Signatory

Place: New Delhi

Date: 8th November, 2011



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31000  
Indo Thai Airport Management Services Pvt. Ltd.

Form 1 (b) - Competition Assessment (ref: Section A1.3 Appendix i)

| S No. | Details of competitive facilities                                                                                                                                                                                    |
|-------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1     | The Company is operating at Lucknow Airport. Apart from the Company, Air India Sats is also providing Ground Handling Services as a competitor at the Airport.                                                       |
| 2     | The Company is providing services to its Clients based on discussions and negotiations at various stages on desired services. During this discussions, costs involved, prices offered by competition are considered. |



Form F5 Cost of equity and Post-tax Frr Forecast (ref: A1.5 of Appendix I)

|                               | Tariff Year 1 |        |                | Tariff Year 2 |        |                | Tariff Year 3 |        |                | Tariff Year 4 |        |                | Tariff Year 5 |        |                |
|-------------------------------|---------------|--------|----------------|---------------|--------|----------------|---------------|--------|----------------|---------------|--------|----------------|---------------|--------|----------------|
|                               | Low           | High   | Point Estimate | Low           | High   | Point Estimate | Low           | High   | Point Estimate | Low           | High   | Point Estimate | Low           | High   | Point Estimate |
| Gearing                       | 46.97%        | 46.97% | 46.97%         | 42.43%        | 42.43% | 42.43%         | 40.29%        | 40.29% | 40.29%         | 38.13%        | 38.13% | 38.13%         | 37.03%        | 37.03% | 37.03%         |
| Pre-tax cost of debt          | 14.00%        | 14.00% | 14.00%         | 14.00%        | 14.00% | 14.00%         | 14.00%        | 14.00% | 14.00%         | 14.00%        | 14.00% | 14.00%         | 14.00%        | 14.00% | 14.00%         |
| Risk-free rate (Pre Tax)      | 10.00%        | 10.00% | 10.00%         | 10.00%        | 10.00% | 10.00%         | 10.00%        | 10.00% | 10.00%         | 10.00%        | 10.00% | 10.00%         | 10.00%        | 10.00% | 10.00%         |
| Equity-risk premium (Pre Tax) | 10.00%        | 20.00% | 15.00%         | 10.00%        | 20.00% | 15.00%         | 10.00%        | 20.00% | 15.00%         | 10.00%        | 20.00% | 15.00%         | 10.00%        | 20.00% | 15.00%         |
| Beta                          |               |        |                |               |        |                |               |        |                |               |        |                |               |        |                |
| Pre -tax cost of equity       | 20.00%        | 30.00% | 25.00%         | 20.00%        | 30.00% | 25.00%         | 20.00%        | 30.00% | 25.00%         | 20.00%        | 30.00% | 25.00%         | 20.00%        | 30.00% | 25.00%         |
| Pre-tax FRR                   | 17.18%        | 22.48% | 19.83%         | 17.45%        | 23.21% | 20.33%         | 17.58%        | 23.55% | 20.57%         | 17.71%        | 23.90% | 20.81%         | 17.78%        | 24.07% | 20.93%         |

\* Forecasted FRR in this sheet should be used for determining Aggregate Revenue Requirement in the Multi Year Tariff Proposal



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Indo Thai Airport Management Services Pvt. Ltd.  
Form F6 (a) Loan Master (Ref; Section AI 5 Appendix I)

Provided detail of all debts (all types of debt instruments)

| Particulars                            | Last available audited year<br>2009-10 | Financial Year before Tariff Year 1*<br>2010-11 | Tariff Year 1<br>2011-12 | Tariff Year 2<br>2012-13 | Tariff Year 3<br>2013-14 | Tariff Year 4<br>2014-15 | Tariff Year 5<br>2015-16 |
|----------------------------------------|----------------------------------------|-------------------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| Secured Loan including working capital |                                        | -                                               | -                        | -                        | -                        | -                        | -                        |
| Repayments during the year             |                                        | -                                               | -                        | -                        | -                        | -                        | -                        |
| Interest payments during the year      |                                        | -                                               | -                        | -                        | -                        | -                        | -                        |
| Outstanding at the end of the year     |                                        | -                                               | -                        | -                        | -                        | -                        | -                        |
| Unsecured Loan                         |                                        | 25,342,966                                      | 25,342,966               | 25,342,966               | 25,342,966               | 25,342,966               | 25,342,966               |
| Repayments during the year             |                                        | -                                               | -                        | -                        | -                        | -                        | -                        |
| Interest payments during the year      |                                        | 1,043,181                                       | 4,172,726                | 4,172,726                | 4,172,726                | 4,172,726                | 4,172,726                |
| Outstanding at the end of the year     |                                        | 25,342,966                                      | 25,342,966               | 25,342,966               | 25,342,966               | 25,342,966               | 25,342,966               |

For every loan (actual/proposed, secured /unsecured ) the following information should also be provided /indicated

|    |                                                              | Lenders             |  |
|----|--------------------------------------------------------------|---------------------|--|
| 1  | Particulars as at 31 March 2011                              | Long term Loan      |  |
| 2  | Source                                                       | Various entities    |  |
| 3  | Typr of Loan (PS/WC)                                         | PS                  |  |
| 4  | If PS, then indicated the project/apportionment to a project | Lucknow Airport     |  |
| 5  | Total Loan Amount Sanctioned (in Rs. Crores)                 | N/A                 |  |
| 6  | Loan Tenure                                                  | At mutual agreement |  |
| 7  | Interest Type (Fixed / Floating)                             | Fixed               |  |
| 8  | If Fixed Interest, rate of Interest %                        | 14.00%              |  |
| 9  | Base Rate, if Floating Interest                              | N/A                 |  |
| 10 | Margin, if Floating Interest                                 | N/A                 |  |
| 11 | Are there any Caps / Floor?                                  | N/A                 |  |
| 12 | If above is yes, specify caps.floor                          | N/A                 |  |
| 13 | Moratorium Period                                            | N/A                 |  |
| 14 | Moratorium effective from                                    | N/A                 |  |
| 15 | Repayment Period                                             | Mutual Agreement    |  |
| 16 | Repayment Start Date                                         | N/A                 |  |
| 17 | Repayment Frequency                                          | Mutual Agreement    |  |
| 18 | Arrangement Fees                                             | Nil                 |  |
| 19 | Outstanding Loan (as on 31 March 2011) (in Rs. Crores)       | 2.53                |  |
| 20 | Other terms                                                  | None material       |  |

Legend

|    |                  |
|----|------------------|
| PS | Project Specific |
| WC | Working Capital  |

> Data from this sheet should be linked to all the sheets wherever detail Debt. Interest Charges, Arrangement fees, Cost of Debt etc. is getting used

\* Projected values to be provided

# Information for last financial year for which audited accounts are available



Indo Thai Airport Management Services Pvt. Ltd.

Form F6(b) Summary Statement of Interest and Finance Charges (ref: Section AI 5 of Appendix I)

| Sl. No | Particulars                                                                                         | Last available audited year | Financial Year Before Tariff Year 1* | Tariff Year 1 | Tariff Year 2 | Tariff Year 3 | Tariff Year 4 | Tariff Year 5 |
|--------|-----------------------------------------------------------------------------------------------------|-----------------------------|--------------------------------------|---------------|---------------|---------------|---------------|---------------|
| A      | 1 Interest charges on Government Loans, Bonds And Advances                                          |                             |                                      |               |               |               |               |               |
|        | Bonds                                                                                               | Nil                         | Nil                                  | Nil           | Nil           | Nil           | Nil           | Nil           |
|        | Foreign Currency Loans/Credits                                                                      | Nil                         | Nil                                  | Nil           | Nil           | Nil           | Nil           | Nil           |
|        | Debentures                                                                                          | Nil                         | Nil                                  | Nil           | Nil           | Nil           | Nil           | Nil           |
|        | ....                                                                                                |                             |                                      |               |               |               |               |               |
|        | Total                                                                                               |                             |                                      |               |               |               |               |               |
|        | 2 Interest on Long Term Loans / Credits from the Fls/banks /organisation approved by the Government |                             |                                      |               |               |               |               |               |
|        | Secured                                                                                             | Nil                         | Nil                                  | Nil           | Nil           | Nil           | Nil           | Nil           |
|        | .....                                                                                               |                             |                                      |               |               |               |               |               |
|        | Unsecured                                                                                           | -                           | 1,043,181                            | 4,172,726     | 4,172,726     | 4,172,726     | 4,172,726     | 4,172,726     |
|        | .....                                                                                               |                             |                                      |               |               |               |               |               |
|        | Total                                                                                               |                             |                                      |               |               |               |               |               |
|        | Total =1+2                                                                                          | -                           | 1,043,181                            | 4,172,726     | 4,172,726     | 4,172,726     | 4,172,726     | 4,172,726     |
| B      | Cost Of raising finance & Bank Charges on project loans                                             | -                           | -                                    | -             | -             | -             | -             | -             |
| C      | Grand Total of Interest & Finance Charges: A+B                                                      | -                           | 1,043,181                            | 4,172,726     | 4,172,726     | 4,172,726     | 4,172,726     | 4,172,726     |
| D      | Less: Interest & Finance Charges Capitalised                                                        | -                           | -                                    | -             | -             | -             | -             | -             |
| E      | Net Total of Interest and Finance Charges on Project related                                        | -                           | 1,043,181                            | 4,172,726     | 4,172,726     | 4,172,726     | 4,172,726     | 4,172,726     |
| F      | Interest on Working Capital Loans                                                                   | -                           | -                                    | -             | -             | -             | -             | -             |
| G      | Other interest charges (Provided head -wise detail)                                                 | -                           | -                                    | -             | -             | -             | -             | -             |
| H      | Total interest and last finance charges chargeable to P&L                                           | -                           | 1,043,181                            | 4,172,726     | 4,172,726     | 4,172,726     | 4,172,726     | 4,172,726     |

\* Projected value to be provided

# Fields in italics are indicative only

^ Information for last financial year for which audited accounts are available





Indo Thai Airport Management Services Pvt. Ltd.

Form F6(c) Contribution, Grants and subsidies Master (ref: Section AI 5 of Appendix I)

Contributions

| Particulars | Source | Total Amount | Last available audited year # |      |    | Financial Year before Tariff Year 1* |      |    | Tariff Year 1 |     |    | Tariff Year 2 |     |    | Tariff Year 3 |     |    | Tariff Year 4 |     |    | Tariff Year 5 |     |    |
|-------------|--------|--------------|-------------------------------|------|----|--------------------------------------|------|----|---------------|-----|----|---------------|-----|----|---------------|-----|----|---------------|-----|----|---------------|-----|----|
|             |        |              | OB                            | Add. | CB | OB                                   | Add. | CB | OB            | Add | CB | OB            | Add | CB | OB            | Add | CB | OB            | Add | CB | OB            | Add | CB |
| 1           |        |              |                               |      |    |                                      |      |    |               |     |    |               |     |    |               |     |    |               |     |    |               |     |    |
| 2           |        |              |                               |      |    |                                      |      |    |               |     |    |               |     |    |               |     |    |               |     |    |               |     |    |

Grants

| Particulars | Source | Total Amount | Last available audited year # |      |    | Financial Year before Tariff Year 1* |      |    | Tariff Year 1 |     |    | Tariff Year 2 |     |    | Tariff Year 3 |     |    | Tariff Year 4 |     |    | Tariff Year 5 |     |    |
|-------------|--------|--------------|-------------------------------|------|----|--------------------------------------|------|----|---------------|-----|----|---------------|-----|----|---------------|-----|----|---------------|-----|----|---------------|-----|----|
|             |        |              | OB                            | Add. | CB | OB                                   | Add. | CB | OB            | Add | CB | OB            | Add | CB | OB            | Add | CB | OB            | Add | CB | OB            | Add | CB |
| 1           |        |              |                               |      |    |                                      |      |    |               |     |    |               |     |    |               |     |    |               |     |    |               |     |    |
| 2           |        |              |                               |      |    |                                      |      |    |               |     |    |               |     |    |               |     |    |               |     |    |               |     |    |

Subsidies

| Particulars | Source | Total Amount | Last available audited year # |      |    | Financial Year before Tariff Year 1* |      |    | Tariff Year 1 |     |    | Tariff Year 2 |     |    | Tariff Year 3 |     |    | Tariff Year 4 |     |    | Tariff Year 5 |     |    |
|-------------|--------|--------------|-------------------------------|------|----|--------------------------------------|------|----|---------------|-----|----|---------------|-----|----|---------------|-----|----|---------------|-----|----|---------------|-----|----|
|             |        |              | OB                            | Add. | CB | OB                                   | Add. | CB | OB            | Add | CB | OB            | Add | CB | OB            | Add | CB | OB            | Add | CB | OB            | Add | CB |
| 1           |        |              |                               |      |    |                                      |      |    |               |     |    |               |     |    |               |     |    |               |     |    |               |     |    |
| 2           |        |              |                               |      |    |                                      |      |    |               |     |    |               |     |    |               |     |    |               |     |    |               |     |    |

Legend

|      |                              |
|------|------------------------------|
| OB   | Opening Balance for the year |
| Add. | Additions during the year    |
| CB   | Closing Balance for the year |

\* Projected values to be provided

# Information for last financial year for which audited accounts are available

\*Not required to Fill



Indo Thai Airport Management Services Pvt. Ltd.

Form F7: Format for identifying Initial Regulatory Asset Base (ref: Section A1.5 of Appendix I)

| Fixed Asset already commissioned as on .... |                   |                           |                              |                 |                      |                        |                   |
|---------------------------------------------|-------------------|---------------------------|------------------------------|-----------------|----------------------|------------------------|-------------------|
| S.N.                                        | Asset Name        | Asset Type                | Description of the asset     | Commission Date | Useful Life in Years | Original Cost of Asset | Depreciation Rate |
| 1                                           | Plant & Machinery | Ground Handling Equipment | Baggage Tractor Agricultural | Various Dates   | 10.00                | 770,000                | 10.00%            |
| 2                                           | Plant & Machinery | Ground Handling Equipment | Motorized Stair- (Wb)        | Various Dates   | 10.00                | 4,400,000              | 10.00%            |
| 3                                           | Plant & Machinery | Ground Handling Equipment | Towable Stairs – B737        | Various Dates   | 10.00                | 700,000                | 10.00%            |
| 4                                           | Plant & Machinery | Ground Handling Equipment | Towable Stairs – A320        | Various Dates   | 10.00                | 780,000                | 10.00%            |
| 5                                           | Plant & Machinery | Ground Handling Equipment | Motorized Conveyor Belt      | Various Dates   | 10.00                | 2,240,000              | 10.00%            |
| 6                                           | Plant & Machinery | Ground Handling Equipment | Towable Conveyor Belt        | Various Dates   | 10.00                | 700,000                | 10.00%            |
| 7                                           | Plant & Machinery | Ground Handling Equipment | Towable Water Cart           | Various Dates   | 10.00                | 210,000                | 10.00%            |
| 8                                           | Plant & Machinery | Ground Handling Equipment | Towable Toilet Cart          | Various Dates   | 10.00                | 265,000                | 10.00%            |
| 9                                           | Plant & Machinery | Ground Handling Equipment | Pax Coach                    | Various Dates   | 10.00                | 6,500,000              | 10.00%            |
| 10                                          | Plant & Machinery | Ground Handling Equipment | Baggage Trolleys             | Various Dates   | 10.00                | 800,000                | 10.00%            |
| 11                                          | Plant & Machinery | Ground Handling Equipment | Tavera Vehicle               | Various Dates   | 10.00                | 1,000,000              | 10.00%            |
| 12                                          | Plant & Machinery | Ground Handling Equipment | A/C Wheel Chokes (Small &    | Various Dates   | 10.00                | 13,000                 | 10.00%            |
| 13                                          | Plant & Machinery | Ground Handling Equipment | Wheel Chairs                 | Various Dates   | 10.00                | 18,000                 | 10.00%            |
| 14                                          | Plant & Machinery | Ground Handling Equipment | Fire Bottles (22 Kg)         | Various Dates   | 10.00                | 25,000                 | 10.00%            |
| 15                                          | Plant & Machinery | Ground Handling Equipment | Marshalling Torch / Pads     | Various Dates   | 10.00                | 600                    | 10.00%            |
| 16                                          | Plant & Machinery | Ground Handling Equipment | Vaccum Cleaner               | Various Dates   | 10.00                | 43,000                 | 10.00%            |
| 17                                          | Plant & Machinery | Ground Handling Equipment | Working Trestles             | Various Dates   | 10.00                | 225,000                | 10.00%            |
| 18                                          | Plant & Machinery | Ground Handling Equipment | Head Sets                    | Various Dates   | 10.00                | 23,000                 | 10.00%            |
| 19                                          | Plant & Machinery | Ground Handling Equipment | Rt- Sets                     | Various Dates   | 10.00                | 43,200                 | 10.00%            |
| 20                                          | Plant & Machinery | Ground Handling Equipment | Q-Managers                   | Various Dates   | 10.00                | 36,000                 | 10.00%            |



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Indo Thai Airport Management Services Pvt. Ltd.

Form F9: Format for Forecast and Actual Roll-Forward RAB (ref: Section A1 5 OF Appendix I)

|                                         | 09-10                       | 010-11                            | Forecast for the Control Period |               |               |               |               |
|-----------------------------------------|-----------------------------|-----------------------------------|---------------------------------|---------------|---------------|---------------|---------------|
|                                         | Last available audited year | Financial Year before Tariff Year | Tariff Year 1                   | Tariff Year 2 | Tariff Year 3 | Tariff Year 4 | Tariff Year 5 |
| <b>A Opening RAB</b>                    |                             |                                   |                                 |               |               |               |               |
| Building (Leasehold Improvements)       |                             |                                   |                                 |               |               |               |               |
| Plant & Machinery                       |                             |                                   |                                 |               |               |               |               |
| Electrical Installation                 |                             |                                   |                                 |               |               |               |               |
| Furniture and Fittings                  |                             |                                   |                                 |               |               |               |               |
| Office Equipment                        |                             |                                   |                                 |               |               |               |               |
| Safety Equipment                        |                             |                                   | 2,363,275                       | 27,836,305    | 32,577,945    | 36,319,585    | 39,061,225    |
| Air Conditioners                        |                             |                                   |                                 |               |               |               |               |
| Data Processing Equipment               |                             |                                   |                                 |               |               |               |               |
| Motor Vehicles                          |                             |                                   |                                 |               |               |               |               |
|                                         |                             |                                   | 2,363,275                       | 27,836,305    | 32,577,945    | 36,319,585    | 39,061,225    |
| <b>B Additions - WIP Capitalisation</b> |                             |                                   |                                 |               |               |               |               |
| Building                                |                             |                                   |                                 |               |               |               |               |
| Plant & Machinery                       |                             |                                   |                                 |               |               |               |               |
| Electrical Installation                 |                             |                                   |                                 |               |               |               |               |
| Furniture and Fittings                  |                             |                                   |                                 |               |               |               |               |
| Office Equipment                        |                             | 2,420,250                         | 28,791,800                      | 10,000,000    | 10,000,000    | 10,000,000    | 10,000,000    |
| Safety Equipment                        |                             |                                   |                                 |               |               |               |               |
| Air Conditioners                        |                             |                                   |                                 |               |               |               |               |
| Data Processing Equipment               |                             |                                   |                                 |               |               |               |               |
| Motor Vehicles                          |                             |                                   |                                 |               |               |               |               |
| Software Licences                       |                             |                                   |                                 |               |               |               |               |
|                                         |                             | 2,420,250                         | 28,791,800                      | 10,000,000    | 10,000,000    | 10,000,000    | 10,000,000    |
| <b>C Disposal/ Transfers</b>            |                             |                                   |                                 |               |               |               |               |
| Building                                |                             |                                   |                                 |               |               |               |               |
| Plant & Machinery                       |                             |                                   |                                 |               |               |               |               |
| Electrical Installation                 |                             |                                   |                                 |               |               |               |               |
| Furniture and Fittings                  |                             |                                   |                                 |               |               |               |               |
| Office Equipment                        |                             |                                   |                                 |               |               |               |               |
| Safety Equipment                        |                             |                                   |                                 |               |               |               |               |
| Air Conditioners                        |                             |                                   |                                 |               |               |               |               |
| Data Processing Equipment               |                             |                                   |                                 |               |               |               |               |
| Motor Vehicles                          |                             |                                   |                                 |               |               |               |               |
|                                         |                             |                                   |                                 |               |               |               |               |
| <b>D Depreciation Charges</b>           |                             |                                   |                                 |               |               |               |               |
| Building                                |                             |                                   |                                 |               |               |               |               |
| Plant & Machinery                       |                             |                                   |                                 |               |               |               |               |
| Electrical Installation                 |                             |                                   |                                 |               |               |               |               |
| Furniture and Fittings                  |                             |                                   |                                 |               |               |               |               |
| Office Equipment                        |                             | 56,975                            | 3,318,770                       | 5,258,360     | 6,258,360     | 7,258,360     | 8,258,360     |
| Safety Equipment                        |                             |                                   |                                 |               |               |               |               |
| Air Conditioners                        |                             |                                   |                                 |               |               |               |               |
| Data Processing Equipment               |                             |                                   |                                 |               |               |               |               |
| Motor Vehicles                          |                             |                                   |                                 |               |               |               |               |
|                                         |                             | 56,975                            | 3,318,770                       | 5,258,360     | 6,258,360     | 7,258,360     | 8,258,360     |
| <b>E Closing RAB (A+B-C-D)</b>          |                             |                                   |                                 |               |               |               |               |
| Building                                |                             |                                   |                                 |               |               |               |               |
| Plant & Machinery                       |                             |                                   |                                 |               |               |               |               |
| Electrical Installation                 |                             |                                   |                                 |               |               |               |               |
| Furniture and Fittings                  |                             |                                   |                                 |               |               |               |               |
| Office Equipment                        |                             | 2,363,275                         | 27,836,305                      | 32,577,945    | 36,319,585    | 39,061,225    | 40,802,865    |
| Safety Equipment                        |                             |                                   |                                 |               |               |               |               |
| Air Conditioners                        |                             |                                   |                                 |               |               |               |               |
| Data Processing Equipment               |                             |                                   |                                 |               |               |               |               |
| Motor Vehicles                          |                             |                                   |                                 |               |               |               |               |
|                                         |                             | 2,363,275                         | 27,836,305                      | 32,577,945    | 36,319,585    | 39,061,225    | 40,802,865    |
| <b>F Average RAB</b>                    |                             | 2,363,275                         | 15,099,790                      | 30,207,125    | 34,448,765    | 37,690,405    | 39,932,045    |

\* Projected values to be provided

# Fields in italics are indicative only

\* Information for last financial year for which audited accounts are available



| Project Details |              |              |            | Projected Capital Expenditure |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |  |  |  |  |  |
|-----------------|--------------|--------------|------------|-------------------------------|------|--------|-----|---------------|------|--------|-----|---------------|------|--------|-----|---------------|------|--------|-----|---------------|------|--------|-----|--|--|--|--|--|
| S.N.            | Project Name | Project Type | Comm. Date | Tariff Year 1                 |      |        |     | Tariff Year 2 |      |        |     | Tariff Year 3 |      |        |     | Tariff Year 4 |      |        |     | Tariff Year 5 |      |        |     |  |  |  |  |  |
|                 |              |              |            | Capex                         | Comm | C Date | WIP | Capex         | Comm | C Date | WIP | Capex         | Comm | C Date | WIP | Capex         | Comm | C Date | WIP | Capex         | Comm | C Date | WIP |  |  |  |  |  |
| 1               | Project 1    | Buildings    |            |                               |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |  |  |  |  |  |
| 2               | Project 2    | Vehicles     |            |                               |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |  |  |  |  |  |
| 3               | Project 3    | P& M         |            |                               |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |  |  |  |  |  |
| 4               | Project 3    | F& F         |            |                               |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |  |  |  |  |  |
| ...             | ...          | ...          |            |                               |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |  |  |  |  |  |

| Project Details |              |              |            | Actual Capital Expenditure |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |  |  |  |  |  |
|-----------------|--------------|--------------|------------|----------------------------|------|--------|-----|---------------|------|--------|-----|---------------|------|--------|-----|---------------|------|--------|-----|---------------|------|--------|-----|--|--|--|--|--|
| S.N.            | Project Name | Project Type | Comm. Date | Tariff Year 1              |      |        |     | Tariff Year 2 |      |        |     | Tariff Year 3 |      |        |     | Tariff Year 4 |      |        |     | Tariff Year 5 |      |        |     |  |  |  |  |  |
|                 |              |              |            | Capex                      | Comm | C Date | WIP | Capex         | Comm | C Date | WIP | Capex         | Comm | C Date | WIP | Capex         | Comm | C Date | WIP | Capex         | Comm | C Date | WIP |  |  |  |  |  |
| 1               | Project 1    | Buildings    |            |                            |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |  |  |  |  |  |
| 2               | Project 2    | Vehicles     |            |                            |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |  |  |  |  |  |
| 3               | Project 3    | P& M         |            |                            |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |  |  |  |  |  |
| 4               | Project 3    | F& F         |            |                            |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |               |      |        |     |  |  |  |  |  |

| Legend       |                                                                                                             |
|--------------|-------------------------------------------------------------------------------------------------------------|
| Project name | Project Name should be a unique name or a primary key assigned to a capex project                           |
| Project Type | Type of the project and the asset class to which the capex project belongs                                  |
| Comm. Date   | Date on which the capital project was commenced                                                             |
| Capex        | Year-wise Capex incurred on the project excluding any capital receipts like grants, user contributions etc. |
| WIP          | Work-in-Progress at the end of every tariff Year                                                            |
| Comm         | Commissioning in a particular Tariff Year                                                                   |
| C Date       | Date of Commissioning in a particular Tariff Year                                                           |

# Fields in italics are indicative only

Note: For the purpose of this submission, since start of operations at new airports is not certain due to various factors, the Company has assumed that it will continue to operate only at Lucknow Airport.



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Note: Information to be provided for 10 year period for all projects either spilling into the period or starting during the period

| Project Details |                 |              |                                   | Estimated WIP Capex and Commissioning in each Year       |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|-----------------|-----------------|--------------|-----------------------------------|----------------------------------------------------------|-------|-----|-------|--------|--------------------------|--------|-----|----------|--------|--------------------------|--------|-----|----------|--------|--------------------------|--------|-----|----------|--------|--------------------------|--------|-----|----------|--------|--------------------------|--------|-----|----------|---|--|--|--|
| S.N.            | Project Name    | Project Type | Comm. Date                        | Financial Year Before Tariff Year 1*                     |       |     |       |        | Tariff Year 1<br>2011-12 |        |     |          |        | Tariff Year 2<br>2012-13 |        |     |          |        | Tariff Year 3<br>2013-14 |        |     |          |        | Tariff Year 4<br>2014-15 |        |     |          |        | Tariff Year 5<br>2015-16 |        |     |          |   |  |  |  |
|                 |                 |              |                                   | TCAPEX                                                   | TComm | WIP | Capex | FinAwh | Com.                     | C Date | WIP | Capex    | FinAwh | Com.                     | C Date | WIP | Capex    | FinAwh | Com.                     | C Date | WIP | Capex    | FinAwh | Com.                     | C Date | WIP | Capex    | FinAwh | Com.                     | C Date | WIP |          |   |  |  |  |
|                 | Lucknow Airport | GH Services  | Various dates in respective years | Please refer annexure F7 for details as at 30 June 2011. |       |     |       |        | 28,791,800               | -      | -   | 1-Oct-12 | -      | 10,000,000               | -      | -   | 1-Oct-13 | -      | 10,000,000               | -      | -   | 1-Oct-14 | -      | 10,000,000               | -      | -   | 1-Oct-15 | -      | 10,000,000               | -      | -   | 1-Oct-16 | - |  |  |  |
|                 | GH Services     |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 | GH Services     |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 | GH Services     |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |
|                 |                 |              |                                   |                                                          |       |     |       |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |        |                          |        |     |          |   |  |  |  |

| Legend       |                                                                                                                                                |
|--------------|------------------------------------------------------------------------------------------------------------------------------------------------|
| Project      | Project Name should be a unique name or a primary key assigned to a capex project                                                              |
| Project Type | Type of the project and the asset class to which the capex project belongs                                                                     |
| Comm         | Date on which the capital project was commenced                                                                                                |
| Capex        | Year-wise Capex incurred on the project excluding any capital receipts like grants, user contributions etc.                                    |
| WIP          | Work-In-Progress at the end of every tariff year                                                                                               |
| Com          | Estimated date of Commissioning in a particular Tariff Year                                                                                    |
| C Date       | Estimated Date of Commissioning in a particular Tariff Year                                                                                    |
| TCA          | Total Capex Incurred on the project till the end of previous Control Period excluding any capital receipts like grants user contributions etc. |
| TCOM         | Total commissioning on the project till the end of previous Control Period                                                                     |
| FinAwh       | Project-wise Financing Allowance for the year                                                                                                  |

\* Projected value to be provided  
# Field in italics are indicative only



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Indo Thai Airport Management Services Pvt. Ltd.

Form F10 (C) Year wise Capital Expenditure Financing Plans for next 10 year (ref: section A1.5 of Appendix I)

Note :- Information to be provided for 10 year period for all projects either spilling into the period or starting during the period

| Project Details |                     | Tariff Year 1<br>2011-12 |                |                 |            | Tariff Year 2<br>2012-13 |                |                 |               | Tariff Year 3<br>2013-14 |                |                 |               | Tariff Year 4<br>2014-15 |                |                 |               | Tariff Year 5<br>2015-16 |                   |                 |               |
|-----------------|---------------------|--------------------------|----------------|-----------------|------------|--------------------------|----------------|-----------------|---------------|--------------------------|----------------|-----------------|---------------|--------------------------|----------------|-----------------|---------------|--------------------------|-------------------|-----------------|---------------|
| S.N.            | Total Capex Planned | Internal<br>Accrual      | Equity infused | User<br>Contrib | Total Debt | Internal<br>Accrual      | Equity infused | User<br>Contrib | Total<br>Debt | Internal<br>Accrual      | Equity infused | User<br>Contrib | Total<br>Debt | Internal<br>Accrual      | Equity infused | User<br>Contrib | Total<br>Debt | Internal<br>Accrual      | Equity<br>infused | User<br>Contrib | Total<br>Debt |
|                 |                     |                          | 28,791,800     | -               | -          |                          | 10,000,000     | -               | -             |                          | 10,000,000     | -               | -             |                          | 10,000,000     | -               | -             |                          | 10,000,000        | -               | -             |

| Project Details |                     | Tariff Year 6<br>2016-17 |                |                 |            | Tariff Year 7<br>2017-18 |                |                 |               | Tariff Year 8<br>2018-19 |                |                 |               | Tariff Year 9<br>2019-20 |                |                 |               | Tariff Year 10<br>2020-21 |                   |                 |               |
|-----------------|---------------------|--------------------------|----------------|-----------------|------------|--------------------------|----------------|-----------------|---------------|--------------------------|----------------|-----------------|---------------|--------------------------|----------------|-----------------|---------------|---------------------------|-------------------|-----------------|---------------|
| S.N.            | Total Capex Planned | Internal<br>Accrual      | Equity infused | User<br>Contrib | Total Debt | Internal<br>Accrual      | Equity infused | User<br>Contrib | Total<br>Debt | Internal<br>Accrual      | Equity infused | User<br>Contrib | Total<br>Debt | Internal<br>Accrual      | Equity infused | User<br>Contrib | Total<br>Debt | Internal<br>Accrual       | Equity<br>infused | User<br>Contrib | Total<br>Debt |
|                 |                     |                          | 30,000,000     | -               | -          |                          | 5,000,000      | -               | -             |                          | 1,000,000      | -               | -             |                          | 1,000,000      | -               | -             |                           | 1,000,000         | -               | -             |

| Legend             |                                                                                                                                 |
|--------------------|---------------------------------------------------------------------------------------------------------------------------------|
| Total Capex        | Total Capex Planned indicates the total forecasted capex for all assets during the next 10 year                                 |
| Internal Accrual   | Internal Accrual (from free reserves and surplus) in the year                                                                   |
| Equity Infused     | Equity infusion planned during the year                                                                                         |
| User Contributions | Representing Development Fees/User Contribution/ Capital Grants/ Subsidies etc. planned during the year for the capital project |
| Total Debt         | Total Debt planned for funding capex during the year                                                                            |



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Indo Thai Airport Management Services Pvt. Ltd.

Form F10 (d): Summary Statement of Expenses Capitalised (ref: Section A1.5 OF Appendix I)

| Sl. No. | Particulars                              | Last available<br>audited year# | Financial Year<br>before Tariff Year<br>1* | Tariff Year 1 | Tariff Year<br>2 | Tariff Year<br>3 | Tariff Year<br>4 | Tariff Year<br>5 |
|---------|------------------------------------------|---------------------------------|--------------------------------------------|---------------|------------------|------------------|------------------|------------------|
| A       | Interest and Finance Charges Capitalised |                                 |                                            |               |                  |                  |                  |                  |
| B       | Cost of raising finance & Bank Charges   |                                 |                                            |               |                  |                  |                  |                  |
| C       | Other Expenses Capitalised               |                                 |                                            |               |                  |                  |                  |                  |
|         | Employees Expenses                       |                                 |                                            |               |                  |                  |                  |                  |
|         | Administrative and General Expenses      |                                 |                                            |               |                  |                  |                  |                  |
|         | Utilities and Outsourcing Expenses       |                                 |                                            |               | Nil              |                  |                  |                  |
|         | Any Other expenses being capitalised     |                                 |                                            |               |                  |                  |                  |                  |
| D       | Total Expenses Being Capitalised (A+B+C) |                                 |                                            |               |                  |                  |                  |                  |

\* Projected values to be provided

# Information for the financial year for which audited accounts are available



Indo Thai Airport Management Services Pvt. Ltd.

Form F10(e) Additional Capital Project Summary (ref: Section A1.5 of Appendix I)

| Forecast WIP Assets |                        |               |               |               |               |               |
|---------------------|------------------------|---------------|---------------|---------------|---------------|---------------|
|                     |                        | Tariff Year 1 | Tariff Year 2 | Tariff Year 3 | Tariff Year 4 | Tariff Year 5 |
| E                   | Opening WIP Assets     |               |               |               |               |               |
|                     | Building               | -             | -             | -             | -             | -             |
|                     | Plant & Machinery      | -             | -             | -             | -             | -             |
|                     | Electrical Instalation | -             | -             | -             | -             | -             |
|                     | Furniture and Fittings | -             | -             | -             | -             | -             |
|                     | ....                   |               |               |               |               |               |
| F                   | Additions - New WIP    |               |               |               |               |               |
|                     | Building               | -             | -             | -             | -             | -             |
|                     | Plant & Machinery      | -             | -             | -             | -             | -             |
|                     | Electrical Instalation | -             | -             | -             | -             | -             |
|                     | Furniture and Fittings | -             | -             | -             | -             | -             |
|                     | ....                   |               |               |               |               |               |
| G                   | WIP Capitalization     |               |               |               |               |               |
|                     | Building               | -             | -             | -             | -             | -             |
|                     | Plant & Machinery      | -             | -             | -             | -             | -             |
|                     | Electrical Instalation | -             | -             | -             | -             | -             |
|                     | Furniture and Fittings | -             | -             | -             | -             | -             |
|                     | ....                   |               |               |               |               |               |
| H                   | Closing WIP Assets     |               |               |               |               |               |
|                     | Building               | -             | -             | -             | -             | -             |
|                     | Plant & Machinery      | -             | -             | -             | -             | -             |
|                     | Electrical Instalation | -             | -             | -             | -             | -             |
|                     | Furniture and Fittings | -             | -             | -             | -             | -             |
|                     | ...                    |               |               |               |               |               |

# Fields in italics are indicative only



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Indo Thai Airport Management Services Pvt. Ltd.  
Form F11 (a) Employee Strength (ref; Section AI.5 of Appendix I)

|                                       |                                     | 09-10               | 10-11               |               |               |               |               |               |
|---------------------------------------|-------------------------------------|---------------------|---------------------|---------------|---------------|---------------|---------------|---------------|
| Sl. No.                               | Particulars - with detailed breakup | As at 31 March 2010 | As at 31 March 2011 | Tariff Year 1 | Tariff Year 2 | Tariff Year 3 | Tariff Year 4 | Tariff Year 5 |
| Department - wise Full-Time Employees |                                     |                     |                     |               |               |               |               |               |
|                                       | Administration                      |                     | 2                   | 2             | 2             | 3             | 3             | 3             |
|                                       | Finance                             |                     | 1                   | 1             | 1             | 2             | 2             | 2             |
|                                       | Human Resources                     |                     | 1                   | 1             | 1             | 2             | 2             | 2             |
|                                       | GSE Maintenance                     |                     | 1                   | 2             | 2             | 2             | 2             | 2             |
|                                       | Passenger & Ramp                    |                     | 37                  | 55            | 60            | 62            | 63            | 65            |
|                                       |                                     |                     |                     |               |               |               |               |               |
|                                       |                                     |                     |                     |               |               |               |               |               |
|                                       |                                     |                     |                     |               |               |               |               |               |
|                                       |                                     |                     |                     |               |               |               |               |               |
|                                       |                                     |                     |                     |               |               |               |               |               |

\* Projected values to be provided

# Fields in italics are indicative only

^ Information for last financial year for which audited accounts are available



**Indo Thai Airport Management Services Pvt. Ltd.**

Form F11(d): Repair and maintenance Expenditure (ref: Section A1.5 of Appendix I)

| S. N. | Particulars - with detailed breakup | 09-10                         | 10-11                                | Tariff Year 1 | Tariff Year 2 | Tariff Year 3 | Tariff Year 4 | Tariff Year 5 |
|-------|-------------------------------------|-------------------------------|--------------------------------------|---------------|---------------|---------------|---------------|---------------|
|       |                                     | Last available audited year ^ | Financial Year before Tariff Year 1* |               |               |               |               |               |
| A     | Building                            |                               |                                      |               |               |               |               |               |
| B     | Plant & Machinery                   |                               | 91,627                               | 421,484       | 434,129       | 447,153       | 460,567       | 474,384       |
| C     | Electrical Installation             |                               | -                                    |               |               |               |               |               |
| D     | Furniture and Fittings              |                               | -                                    |               |               |               |               |               |
| E     | ....                                |                               | 91,627                               | 421,484       | 434,129       | 447,153       | 460,567       | 474,384       |

\* Projected values to be provided

# Fields in italics are indicative only

^ Information for last financial year for which audited accounts are available



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Indo Thai Airport Management Services Pvt. Ltd.

Form F11(e): Utilities and Outsourcing Expenditure (ref: Section A1.5 of Appendix I)

|      |                                          | 09-10                         | 10-11                                |               |               |               |               |               |
|------|------------------------------------------|-------------------------------|--------------------------------------|---------------|---------------|---------------|---------------|---------------|
| S.N. | Particulars - with detailed breakup      | Last available audited year ^ | Financial Year before Tariff Year 1* | Tariff Year 1 | Tariff Year 2 | Tariff Year 3 | Tariff Year 4 | Tariff Year 5 |
| A    | Utilities Costs                          |                               |                                      |               |               |               |               |               |
|      | Power Charges                            |                               |                                      |               |               |               |               |               |
|      | Unit Consumed (estimated)                |                               |                                      |               |               |               |               |               |
|      | Effective Unit Rate                      |                               |                                      |               |               |               |               |               |
|      | Power costs                              |                               |                                      |               |               |               |               |               |
|      | Water Charges                            |                               |                                      |               |               |               |               |               |
|      | Unit Consumed (estimated)                |                               | Refer F11c                           |               |               |               |               |               |
|      | Effective Unit Rate                      |                               |                                      |               |               |               |               |               |
|      | Water Cost                               |                               |                                      |               |               |               |               |               |
|      | Other - Mention all the applicable heads |                               |                                      |               |               |               |               |               |
|      | ...                                      |                               |                                      |               |               |               |               |               |
| B    | Department - wise Outsourcing Costs      |                               |                                      |               |               |               |               |               |
|      | Airfield Services & Facilities           | Not applicable                |                                      |               |               |               |               |               |
|      | Terminals                                |                               |                                      |               |               |               |               |               |
|      | Maintenance                              |                               |                                      |               |               |               |               |               |
|      | Cleaning                                 |                               |                                      |               |               |               |               |               |
|      | ...                                      |                               |                                      |               |               |               |               |               |
| 1    | Grand Total                              | -                             | -                                    | -             | -             | -             | -             | -             |
| 2    | Utilities and Outsourcing expenses c     | -                             | -                                    | -             | -             | -             | -             | -             |
| 3    | Net Utilities and Outsourcing expense    | -                             | -                                    | -             | -             | -             | -             | -             |

\* Projected values to be provided

# Fields in italics are indicative only

^ Information for last financial year for which audited accounts are available



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Form F11(f) - Other Outflow (ref, Section A1.5 of Appendix I)

| S. N. | Particulars | Last available audited year # | Financial Year before Tariff Year 1* | Tariff Year | Tariff Year | Tariff Year | Tariff Year | Tariff Year |
|-------|-------------|-------------------------------|--------------------------------------|-------------|-------------|-------------|-------------|-------------|
| A     | ...         |                               |                                      |             |             |             |             |             |
| B     | ...         |                               |                                      |             |             |             |             |             |
| C     | ...         |                               | None                                 |             |             |             |             |             |
| 1     | Grand Total |                               |                                      |             |             |             |             |             |

\* Projected values to be provided

^ Information for last financial year for which audited accounts are available



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**Indo Thai Airport Management Services Pvt, Ltd.**

Form F12 (a) Historical and Projected Cargo Volume in to tonnes (ref : Section AI .6 of Appendix I)

| Year    | Domestic |            |          |       |          |            |          |       | International |            |          |       |          |            |          |       | Forecast<br>Error<br>Correction |
|---------|----------|------------|----------|-------|----------|------------|----------|-------|---------------|------------|----------|-------|----------|------------|----------|-------|---------------------------------|
|         | Loaded   |            |          |       | Unloaded |            |          |       | Loaded        |            |          |       | Unloaded |            |          |       |                                 |
|         | General  | Perishable | Valuable | Other | General  | Perishable | Valuable | Other | General       | Perishable | Valuable | Other | General  | Perishable | Valuable | Other |                                 |
| 2003-04 |          |            |          |       |          |            |          |       |               |            |          |       |          |            |          |       |                                 |
| 2004-05 |          |            |          |       |          |            |          |       |               |            |          |       |          |            |          |       |                                 |
| 2005-06 |          |            |          |       |          |            |          |       |               |            |          |       |          |            |          |       |                                 |
| 2006-07 |          |            |          |       |          |            |          |       |               |            |          |       |          |            |          |       |                                 |
| 2007-08 |          |            |          |       |          |            |          |       |               |            |          |       |          |            |          |       |                                 |
| 2008-09 |          |            |          |       |          |            |          |       |               |            |          |       |          |            |          |       |                                 |
| 2009-10 |          |            |          |       |          |            |          |       |               |            |          |       |          |            |          |       |                                 |
| 2010-11 |          |            |          |       |          |            |          |       |               |            |          |       |          |            |          |       |                                 |
| 2011-12 |          |            |          |       |          |            |          |       |               |            |          |       |          |            |          |       |                                 |
| 2012-13 |          |            |          |       |          |            |          |       |               |            |          |       |          |            |          |       |                                 |
| 2013-14 |          |            |          |       |          |            |          |       |               |            |          |       |          |            |          |       |                                 |
| 2014-15 |          |            |          |       |          |            |          |       |               |            |          |       |          |            |          |       |                                 |
| 2015-16 |          |            |          |       |          |            |          |       |               |            |          |       |          |            |          |       |                                 |
| 2016-17 |          |            |          |       |          |            |          |       |               |            |          |       |          |            |          |       |                                 |
| 2017-18 |          |            |          |       |          |            |          |       |               |            |          |       |          |            |          |       |                                 |
| 2018-19 |          |            |          |       |          |            |          |       |               |            |          |       |          |            |          |       |                                 |
| 2019-20 |          |            |          |       |          |            |          |       |               |            |          |       |          |            |          |       |                                 |

# Fields in italics are indicative only

\* Applicable for forecasted years only

**Note:** Since the Company is engaged in the business of providing Ground Handling services only, information required under this Form is not applicable.



Indo Thai Airport Management Services Pvt. Ltd.

Form F12 (b) - Historical Aircraft Movements (ref: Section A1.6 Appendix I)

| Year       | Domestic/Non Scheduled<br>(Landing) | International (Landing) |
|------------|-------------------------------------|-------------------------|
|            |                                     |                         |
| 2003-04    | -                                   | -                       |
| 2004-05    | -                                   | -                       |
| 2005-06    | -                                   | -                       |
| 2006-07    | -                                   | -                       |
| 2007-08    | -                                   | -                       |
| 2008-09    | -                                   | -                       |
| 2009-10    | -                                   | -                       |
| 2010-2011* | 75                                  | 14                      |

\* Operations were for three months only



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**Indo Thai Airport Management Services Pvt. Ltd.**

Form F12(c) Projected Aircraft Movements (ref: Section A.1.6 of Appendix I)

| Year    |    | Domestic/Non Scheduled (Landing) |             |              | International (Landing) |             |              | Forecast Error Correction band |
|---------|----|----------------------------------|-------------|--------------|-------------------------|-------------|--------------|--------------------------------|
|         |    | Optimistic                       | Most Likely | Conservative | Optimistic              | Most Likely | Conservative |                                |
| 2011-12 | 0% | 214                              | 210         | 206          | 176                     | 168         | 108          | Refer ARR filed separately     |
| 2012-13 | 0% | 223                              | 218         | 214          | 176                     | 168         | 108          |                                |
| 2013-14 | 0% | 227                              | 223         | 218          | 176                     | 168         | 108          |                                |
| 2014-15 | 0% | 232                              | 227         | 223          | 176                     | 168         | 108          |                                |
| 2015-16 | 0% | 236                              | 232         | 227          | 176                     | 168         | 108          |                                |
| 2016-17 | 0% | 241                              | 236         | 232          | 176                     | 168         | 108          |                                |
| 2018-19 | 0% | 246                              | 241         | 236          | 176                     | 168         | 108          |                                |
| 2019-20 | 0% | 251                              | 246         | 241          | 176                     | 168         | 108          |                                |
| 2020-21 | 0% | 256                              | 251         | 246          | 176                     | 168         | 108          |                                |



**Indo Thai Airport Management Services Pvt. Ltd.**

From F12 (d) - Historical and Projected fuel throughput in kilolitres (ref : Section AI 6 of Appendix I)

| Year    | Domestic Flights | International Flights | Forecast Error Correction Band* |
|---------|------------------|-----------------------|---------------------------------|
| 2009-10 |                  |                       |                                 |
| 2010-11 |                  |                       |                                 |
| 2011-12 |                  |                       |                                 |
| 2012-13 |                  |                       |                                 |
| 2013-14 |                  |                       |                                 |
| 2014-15 |                  |                       |                                 |
| 2015-16 |                  |                       |                                 |
| 2016-17 |                  |                       |                                 |
| 2017-18 |                  |                       |                                 |
| 2018-19 |                  |                       |                                 |
| 2019-20 |                  |                       |                                 |

# Fields in italics are indicative only

\* Applicable for forecasted years only

**Note:** Since the Company is engaged in the business of providing Ground Handling services only, information required under this Form is not applicable.



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**Indo Thai Airport Management Services Pvt. Ltd. (Lucknow)**

Form F14(b) : Annual Tariff Proposal For Tariff Year 1 Format for providing information on Tariff (s) (ref; Section A1.8 of Appendix i)

| Tariff heading                                                                       | Conditions of Tariff<br>e.g. Tariff per flight<br>(in INR) | Applicable Discount/Surcharge<br>e.g. Discount if paid within 15 days | Estimated Units<br>e.g. Numbers of Flights | Estimated Revenues<br>Tariff * Estimated Units<br>(in INR) |
|--------------------------------------------------------------------------------------|------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------------------------|------------------------------------------------------------|
| Comprehensive Handling of Scheduled B-737                                            | 112,066                                                    | -                                                                     | 168                                        | 18,827,088                                                 |
| Comprehensive Handling of Non Scheduled Aircrafts MTOW upto and including 10,000 kgs | 22,255                                                     | -                                                                     | 72                                         | 1,602,360                                                  |
| Comprehensive Handling of Non Scheduled Aircrafts MTOW above 10,000 below 20,000 kgs | 30,465                                                     | -                                                                     | 96                                         | 2,924,640                                                  |
| Comprehensive Handling of Non Scheduled Aircrafts MTOW above 20,000 below 50,000 kgs | 40,625                                                     | -                                                                     | 72                                         | 2,925,000                                                  |
|                                                                                      |                                                            |                                                                       |                                            |                                                            |
|                                                                                      |                                                            | Total                                                                 | 408                                        | 26,279,088                                                 |

\* The Service Provider must demonstrate that the Tariff (s) as proposed will ultimately result in a revenue equal to or less than ARR or EMAY, as the case may be. # Fields in italics are indicative only

Note: Kindly note that there are varying rate with different customers depending upon various factors including service levels, type of aircrafts, level of complicity, engagement time of resources, level of resources involved etc. There is no ceiling rate fixed by Jaipur Airport and the rates are always open for negotiations due to competition existent at the Airport.

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Annexure-I