



HO.BSSDPL.AERA

February 24, 2012

To

Airport Economic Regulatory Authority of India  
AERA Building, Administrative Complex,  
Safdarjung Airport, New Delhi-110003

AGM (ABS)

Kind Attn: Mr. C.V.Deepak

Pls. put up on file

Dear Sir,

Subject: **In the matter of economic regulation – Service Provided for Cargo Facility,  
Ground Handling and Supply of Fuel to the Aircraft – Into-Plane Service Fee at  
IGI Airport – ATP 2012-13**

24/2/12

This is reference to your Order No. 2/2011-12 dated 26/30 may 2011 on the subject.

We herewith enclose "Annual Tariff Proposal (ATP)" for the year 2012-13 along with requisite annexure as listed below for your perusal.

- Extract of Into-Plane Concession Agreement with Airport Operator (DIAL)[ Complete copy of agreement already submitted during submission of MYTP]
- Form B – Submission of the ATP.
- Annual Tariff Proposal along with requisite financial details.

The "Into-Plane (ITP)" operations of BSSPL at IGI Airport Terminal commenced from July 28, 2010 & in line with out "Long Term Agreements" with fuel suppliers & Airport Operator (DIAL).

Though the rate arrived as per format given by AERA in ATP is much higher but we are requesting to approve the below rates for the year 2012-2013 which is in line with existing agreement.

| ITP Service Fee (In Rs./ Kilolitre) |                   |                    |                |   |                |
|-------------------------------------|-------------------|--------------------|----------------|---|----------------|
| Period                              | Fuelling Aircraft | Defueling Aircraft |                | Refueling defueled product into an aircraft |                |
|                                     |                   | Within 6 hours     | Beyond 6 hours | Within 6 hours                              | Beyond 6 hours |
| 01.04.2012 to 31.03.2013            | 164.27            | 164.27             | 246.96         | 205.07                                      | 246.96         |

*[Signature]*

This submission including the enclosed "Agreements", Financial & other Business details is confidential in nature. It is requested that the same is not put in public domain to ensure that our business interests are protected & confidentiality is maintained.

Thanking you & assuring of our best co-operation at all times.

Yours faithfully

For Bharat Stars Services (Delhi) Private Limited

  
V. Ranjan  
Chief Executive Officer

Enclosed: As above.

भारत स्टार्स सर्विसेज (दिल्ली)  
प्राइवेट लिमिटेड



BHARAT STARS SERVICES (DELHI)  
PRIVATE LIMITED

HQ/BSSPL/AERA

March 23, 2012

To  
Secretary  
Airports Economic Regulatory Authority of India  
AERA Building  
Safdurjung Airport  
New Delhi-110003

KA: Mr. C.V. Deepak

Sub: Revised Form 14 (b)

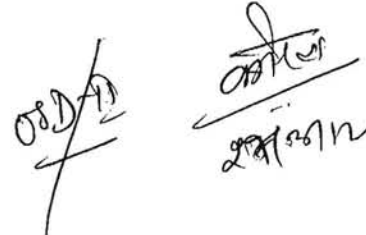
We write with reference to our previous letter dated 27<sup>th</sup> February 2012. Please find attached herewith Revised Form 14(b) which may be considered for your approval of tariff for the Financial Year 2012-13.

Thanking you & assuring of our best cooperation at all times.

For Bharat Stars Services (Delhi) Pvt. Ltd.

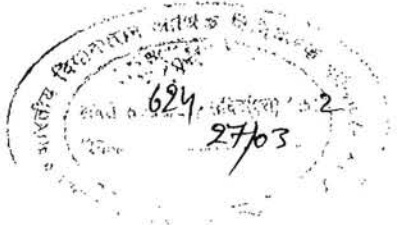
  
V. Ranjan

Chief Executive Officer

  
AGM (ARMS)

Enclosed As above.

402/OSD-II  
28/3/12



(A)  
27/3/12

कॉर्पोरेट ऑफिस : 1 मंजिल, प्लॉट ए-5 एवं 6, सेक्टर-1, नोएडा - 201 301, भारत फोन : +91 120 2474415/4153 फैक्स : +91 120 2474493  
Corporate Office : 1st Floor, Plot A-5 & 6, Sector-1, Noida - 201 301, India Phone: +91 120 2474415/4153 Fax : +91 120 2474493

रजिस्टर्ड ऑफिस : बी पी सी एल एविएशन फ्यूलिंग स्टेशन, इंदिरा गाँधी इन्टरनेशनल एयरपोर्ट टर्मिनल II, न्यू दिल्ली - 110061  
Registered Office : BPCL Aviation Fuelling Stn., Indira Gandhi International Airport Terminal II, New Delhi - 110061  
CP.No. 2/2012-13/MYTP-BSSPL/ITP/Del/2011-12 Page 5 of 7



Form B

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA  
AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF AND ON  
BEHALF OF:

**M/S BHARAT STARS SERVICES (DELHI) PRIVATE LIMITED**

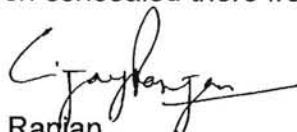
I, Vijay Ranjan, aged 50 resident of D1702, BPCL Housing Complex, Sector 56, Noida 201301 acting in my official capacity as Chief Executive Officer in *M/s Bharat Stars Services (Delhi) Private Limited* having its registered office at BPCL Aviation Fuelling Station, Indira Gandhi International Airport Terminal II, New Delhi-110061 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of *M/s Bharat Stars Services (Delhi) Private Limited* in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of the Annual Tariff Proposal submission which include inter alia
  - (i) Estimated Maximum Allowed Yield per Unit and the proposed detailed break-up of Tariff(s) (in context to Estimated Maximum Allowed Yield per Unit where determined by the Authority) where the Authority has specified a price cap approach for the duration of the Control Period, pursuant to Clause 3.2;

OR

Proposed detailed break-up of Tariff(s) based on Clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to Clause 3.2 (*strikeout whichever is not applicable*); and

(ii) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.

  
V. Ranjan  
(Chief Executive Officer)

Place DELHI  
Date: 24/2/12

**Form 14(b): Annual Tariff Proposal for Tariff Year 2012-13 (for Delhi Airport)**

**BSSDPL**

**(Rs. In Millions)**

| Tariff heading   | Conditions of Tariff       | Applicable Discount/Surcharge        | Estimated Units                            | Estimated Revenues   |
|------------------|----------------------------|--------------------------------------|--|--|
|                  | e.g. Tariff per KL of fuel | e.g. Discount if paid within 15 days | e.g. Through put in KL                     | Tariff * Estimated Units   |
| Tariff (2012-13) | *Rs. 164.27                | Nil                                  | 611912                                     | 100.52   |
|                  |                            |                                      |  |  |
|                  |                            |                                      |  |  |
| Total            |                            |                                      | *Total units to reconcile traffic forecast | *Total estimated revenue consistent with Estimated Maximum Allowed Yield |

1. This rate is less than the arrived rate as per EMAY of Form 14(a).
2. The approval requested for tariff per KL (Rs. 164.27) is in line with the user agreements.
3. Tariff for defueling and refuelling of defueled product are already indicated in our covering letter.

*[Handwritten Signature]*



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