

KERALA STATE INDUSTRIAL ENTERPRISES LTD.

(A Government of Kerala Undertaking)

St. Joseph's Press Buildings, Cotton Hill, Thiruvananthapuram-695 014, Kerala, India

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No.ACC/60(5)/581

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19.10.2019

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The Secretary

Airport Economic Authority of India Government of India AERA Building, Administrative Complex Safdurjung Airport , New Delhi-110003. भारतीय विमानपत्तन आर्थिक विनिमायक प्राधिकरण सफदरजंग एयरपोंट, नई दिल्ली-110003

डायरी न० 14363 तारीख 25/10/19 28/10/19. Achich of her lear

Sir,

Sub:

Submission of Annual Tariff Proposal for the year 2020-21 in respect of KSIE ltd for providing Cargo Services at Thiruvananthapuram and Calicut Airports- reg.

Ref: Letter No.AERA/20010/MYTP-KSIE/C/TVM/CP-II/2016-17/13093 dated 15/10/2019.

With reference to the above, we hereby submit our Tariff proposal for the year 2020-21 pertaining to Trivandrum Air Cargo Terminal (TACT) and Calicut Air Cargo operated by us. As per clause Al.8.2 of the terms and conditions for determination of Tariff, we are furnishing herewith the following:

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- Annual Compliance Statement (Form 16) duly certified by Independent Auditor for FY 2016-17 to 2017-18. Since the Auditing for FY 2018-19 is not yet completed, the same could not be submitted herewith. However once the same is completed, it will be submitted accordingly.
- 2 Minutes of the meeting held on 19/7/2019 with the stake holders of Thiruvananthapuram and Calicut (Annexure I & 2).
- 3 Summary of the concerns expressed by the stakeholders during the meeting and remedial action taken on the comments (Annexure 3).
- 4 ATP for 2020-21 for Trivandrum and Calicut Airports (Annexure-4 & 5)
- 5 Justification for increase in tariff
- 6 Form B duly filled and signed
- 7 Capex Proposed



8 Copy of Government Order for doing the Cargo Operation in Trivandrum and Agreement with AAICLAS at Calicut & Copy of the Custodianship given by Customs for cargo Operation in both Trivandrum and Calicut International Airports

We request the Authority to kindly approve the Annual Tariff Proposal for our Thiruvananthapuram and Calicut Airports for the year 2020-21.

Thanking you,

Yours faithfully,

For KERALA STATE INDUSTRIAL ENTERPRISES LTD

(JAYARAJ P.V)

GENERAL MANAGER (ACC)

MOHAN & MOHAN ASSOCIATES CHARTERED ACCOUNTANTS

A 21 JAWAHAR NAGAR TRIVANDRUM 695003

CHARTERED ACCOUNTANT CERTIFICATE

We, Mohan & Mohan Associates, Chartered Accountants, Trivandrum, Kerala, have performed agreed upon procedures agreed with respect to certification of Annual compliance report for Tariff Year 2017-18 as per formats prescribed by Airport Economic Regulatory Authority (the Authority) through their guidelines issued on 10th January, 2011 under the category "Not Material – Light Touch Approach " of M/s. Kerala State Industrial Enterprises Ltd, Trivandrum, Kerala for their Trivandrum Air Cargo Complex.. Our engagements was undertaken in accordance with the standard of related services(SRS) 4400 on "Engagements to perform Agreed upon procedures regarding Financial Information" issued by Institute of Chartered Accountants of India.

In connection with certification of the Annual Performance Report for Tariff Year 2017-18 of the Trivandrum Air cargo Complex, vide formats F 16 to F 19 prescribed by the Authority we have reviewed the un audited financial statements of the company provided to us and the Multi Year Tariff Proposal (MYTP) submitted by the Company before the Authority and certify that the figures as disclosed in Annexure 1 to Annexure 4 (From F16 to F19) are based on the data compiled by the Management from the unaudited Financials approved by the Board of Directors of the company and MYTP submitted by the Company. Since the procedures performed in connection with the above Certification do not constitute an audit or a review made in accordance with the generally accepted auditing standards in India, Accordingly we do not express any opinion.

This report should not be used, circulated, quoted or otherwise referred to for any other purposes or any other document, except that reference may be made to it in any documents to be submitted to the Airport Economic Regulatory Authority.

For Mohan & Mohan Associates Chartered Accountants

R.Suresh Mohan Partner (M.No.013398)

Date: 18.10.2019 Ref: TACC/2017-18



Kerala State Industrial Enterprises Limited, Trivandrum Annual Compliance Status 2017-18 Trivandrum Aircargo Complex

Form F16: Performance Report for the Tariff Year (Only for ISP)

An	nexi	ILLE

Total 10.1 enormance Report for the Talin Tear (Only for 137)		Annexure i
N Company of the Comp	Actual for the Tariff	Forecast as per the
Financial Year 2017-18_Trivandrum	year under	Multi Year Tariff
-	consideration	Order
Total Revenue From Regulated Services (1)	38552040.00	52058000.00
Total Revenue From Services Other Than Regulated Services (2)	3619037.00	3880000.00
Operating Expenditure (3)	53144814.00	50346000.00
Depreciation (4)	2367000.00	2639000.00
Total Expenditure (3) + (4) =(5)	55511814.00	52985000.00
Regulatory Operating Profit (1) + (2) – (5) = (6)	-13340737.00	2953000.00
Capital Expenditure (7)	0.00	0.00
Opening Regulatory Asset Base (RAB) (8) ***	36197000.00	38836000.00
Disposals/ Transfers (9)	0.00	0.00
Closing Regulatory Asset Base (RAB) (7) + (8) – (4) – (9) = (10) ***	33830000.00	36197000.00
Average Regulatory Asset Base (RAB) [(8) + (10)] /2 = (11) ***	35013500.00	37516500.00
WACC %	11.27%	11.27%
Return On Average Regulatory Asset Base Based On WACC% (RAB) (12) ***	3946021.45	4228109.55
Return On Average RAB **	-38.10%	7.87%
Corporate Tax On Return On Regulatory Asset Base (RAB) (13)		0.00
ARR [(3)+(4)+(12)+(13)-(2)]=14 *	55838798.45	53333109.55
Total Cargo Volume	26169.00	27880.00
Present Yield Cargo	1473.20	1867.22

Kerala State Industrial Enterprises Limited, Trivandrum Annual Compliance Status 2017-18 Trivandrum Aircargo Complex

Form F17 Revenue from Regulated Services recovered during the Tariff year (Only for ISP)

Financial Year 2017-18_Trivandrum Аппехиге 2 Actual for the Tariff Forecast as per the 2016-17 year under Multi Year Tariff consideration Order Throughput Charges Ground Handling Charges Cargo Revenue Charges 3,85,52,040 5,20,58,000 Into Plain Services Total Revenue From Tariff 3,85,52,040 5,20,58,000

Kerala State Industrial Enterprises Limited, Trivandrum Annual Compliance Status 2017-18 Trivandrum Aircargo Complex

Form F18 Revenue from Services other than Regulated Services recovered during the Tariff year (Only for

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		THIONGICO
	Actual for the Tariff	Forecast as per the
Financial Year 2017-18_Trivandrum	year under	Multi Year Tariff
	consideration	' Order
Revenue From Services Other Than Regulated Services 1	3619037.00	3880000.00
(1)		
Total Revenue From Services Other	3619037.00	3880000.00

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Kerala State Industrial Enterprises Limited, Trivandrum Annual Compliance Status 2017-18 Trivandrum Aircargo Complex

Form F19 Operating Expenditure incurred during the Tariff Year (Only for ISP)

Financial Year 2017-18_Trivandrum		Annexure 4
2040.47	Actual for the Tariff	Forecast as per the
2016-17	year under	Multi Year Tariff
	consideration	'Order
Payroll Related Expenditure And Provision	7582903.00	11084000.00
Admin & General Expenses	41696404.00	34572000.00
Repair & Maintainance Expenditure	2132093.00	2205000.00
Utilities & Outsourcing Expenses	1733414.00	2485000.00
Total Operating And Maintenance Expenditure	53144814.00	50346000.00

Kerala State Industrial Enterprises Limited, Trivandrum Annual Compliance Status 2017-18 Trivandrum Aircargo Complex

Form F20 Reconciliation Statement for the Tariff Year (Only for ISP)

Financial Year 2017-18_Trivandrum		Annexure 5
	Actual for the Tariff	Forecast as per the
2016-17	year under	Multi Year Tariff
	consideration	Order
Revenue From Regulated Services	3,85,52,040	5,20,58,000
Revenue From Other Than Regulated Services	36,19,037	38,80,000
Total Revenue	4,21,71,077	5,59,38,000
Pay Roll Costs	75,82,903	1,10,84,000
Repair And Maintenance	21,32,093	22,05,000
Con. Of Stores And Spares		
Electricity And Water Charges	17,33,414	24,85,000
Admin And Other Expenses	4,16,96,404	3,45,72,000
Other Outflows		-
Total Operating Expenditure	5,31,44,814	5,03,46,000
Profit Before Depreciation	(1,09,73,737)	55,92,000
Depreciation And Amortisation	23,67,000	26,39,000
Earning Before Interest And Taxation	(1,33,40,737)	29,53,000
Total Interest And Finance Charges		
Profit/loss Before Tax	(1,33,40,737)	29,53,000
Tax	- 1	-
Profit/loss After Taxation	(1,33,40,737)	29,53,000
Balance Carried To Balance Sheet	(1,33,40,737)	29,53,000
Adjustment To Reconcile As Per Statutory Accounts	_	
Operating Profit As Per Statutory Accounts	(1,33,40,737)	29,53,000

Notes:

a) The above statements are prepared from the unaudited financial statements of the company duly authenticated by the Management, which is prepared as a consolidated statement for the entire operations of the Company.

b) All direct expense for the Cargo operations are enumerated separately in the statement and unallocated HO Overheads are included under General Administrative Expenses

KERALA STATE INDUSTRIAL ENTERPRISES LTD PROFIT AND LOSS ACCOUNT TRIVANDRUM AIR CARGO COMPLEX Statement of Profit and Loss for the year ended 31st March, 2018

Otatement of Front and Loss for the	y car ci	ded 519t March	, 2010
Particulars	Note No.	For the year ended 31 March 2018	For the year ended 31 March 2017
I. Income	1	3,85,52,040	4,48,20,380
II. Other Income	2	36,19,037	
III. Total Revenue (I +II)	1		33,60,420
IV. Expenses:		4,21,71,077	4,81,80,800
Employee Benefit Expense	,	75.00.000	
	3	75,66,903	86,29,986
Depreciation and Amortisation	4	23,67,000	26,39,000
Other Expenses	5	4,55,61,911	4,66,26,392
IV.Total Expenses		5,54,95,814	5,78,95,378
V Parist Parism Franchiscot and Fate Visit 1			
V. Profit Before Exceptional and Extraordinary items and Tax (III-IV)		/1 33 24 727\	(07.44.570)
and rax (iii-iv)		(1,33,24,737)	(97,14,578)
VI. Exceptional Items - Provision for Bad Debts		PE	
VI. Exceptional items - Provision for Bad Debts		7.	-
WE BUILD OF THE STATE OF THE ST			
VII. Profit Before Extraordinary items and Tax (V - VI)		(1,33,24,737)	(97,14,578)
Company 2			
VIII. Extra Ordinary Items		1.5	100
IX. Profit Before Tax (VII - VIII)		(1,33,24,737)	(97,14,578)
X Tax Expense:			
(1) Current Tax		-	-
(2) Deferred tax		-	-
XI. Profit(Loss) from the period from Continuing			
Operations		(1,33,24,737)	(97,14,578)
XII. Profit/(Loss) from Discontinuing Operations		-	-
	- 1		
XIII. Tax Expense of Discontinuing Operations	1	-	-
XIV. Profit/(Loss) from Discontinuing Operations (XII - XIII)		_	_
	- 1		55%
XV. Profit / (Loss) for the period (XI + XIV)	ŀ	(1,33,24,737)	(97,14,578)
	-	(1,00,24,101)	(37, 14,370)
XVI. Earning per Equity Share:			
(1) Basic		2	
(2) Diluted			
Notes Forming part of the Financial Statement			

NOTE - 1 REVENUE FROM OPERATIONS

Particulars	As at 31-03-2018	As at 31.03.2017
Income	3,85,52,040.00	4,48,20,380.00
	3,85,52,040.00	4,48,20,380.00

NOTE - 2 OTHER INCOME

Particulars	As at 31-03-2018	As at 31.03.2017
Interest on Fixed Deposit with Scheduled Banks		
Other income	36,19,037.00	33,60,420.00
	36,19,037.00	33,60,420.00

NOTE - 3 EMPLOYEE BENEFIT EXPENSES

-	75,66,903.00	86,29,986.00
Staff Recuitment & Traning Exp	*	
Medical Benefits	2,13,811.00	2,50,401.00
Staff Welfare Expense	5,43,232.00	4,21,798.00
EPF Contribution	5,53,304.00	5,84,066.00
Salaries and Allowances	62,56,556.00	73,73,721.00
Particulars	As at 31-03-2018	As at 31.03.2017

NOTE - 4 DEPRECIATION & AMORTISATION

Particulars	As at 31-03-2018	As at 31.03.2017
Depreciation	23,67,000.00	26,39,000.00
	23,67,000.00	26,39,000.00

NOTE - 5 OTHER EXPENSES

Particulars	As at 31-03-2018	As at 31.03.2017
Audit Fee		
Administrative Expense (HO- Expenses)	40,34,132.00	33,73,834.00
Rates & Taxes	11,780.00	20,025.00
Printing & Stationery	1,46,247.00	1,44,867.00
Insurance	16,014.00	
Postage and Telephone	1,16,176.00	3,16,709.00
Transportation Exp CARGO	2,98,190.00	4,50,360.00
Vehicle Running and Maintenanc	1,25,956.00	87,145.00
General Repairs & Maintanance	20,06,137.00	20,72,716.00
Subscription, Books & Periodicals	2,000.00	4,925.00
GTO Charges - AAI CLT	-	-
Travelling Expense Directors & Others	6,57,688.00	6,23,957.00
Professional Fee		1,38,750.00
Electricity & Water Charge	17,33,414.00	22,29,579.00
Miscellaneous Expenses	8,43,252.00	7,24,723.00
Security Charges	1,08,80,921.00	1,16,72,980.00
Freight & Coolie Charges		
Lease Rent to AAI	2,44,19,000.00	2,44,10,863.00
Frucking Charges - CARGO	2,71,004.00	3,52,732.00
Bank Charges		2,227.00
Fotal	4,55,61,911.00	4,66,26,392.00

Managing Director Kerala State Industrial Enterprises Ltd,

Date: 18.10.2019 Ref: TACC/2017-18 For Mohan & Mohan Associates Chartered Accountants

> R.Suresh Mohan Partner



.MOHAN & MOHAN ASSOCIATES CHARTERED ACCOUNTANTS

A 21 JAWAHAR NAGAR TRIVANDRUM 695003

CHARTERED ACCOUNTANT CERTIFICATE

We, Mohan & Mohan Associates, Chartered Accountants, Trivandrum, Kerala, have performed agreed upon procedures agreed with respect to certification of Annual compliance report for Tariff Year 2016-17 as per formats prescribed by Airport Economic Regulatory Authority (the Authority) through their guidelines issued on 10th January, 2011 under the category "Not Material – Light Touch Approach " of M/s. Kerala State Industrial Enterprises Ltd, Trivandrum, Kerala for their Trivandrum Air Cargo Complex.. Our engagements was undertaken in accordance with the standard of related services(SRS) 4400 on "Engagements to perform Agreed upon procedures regarding Financial Information" issued by Institute of Chartered Accountants of India.

In connection with certification of the Annual Performance Report for Tariff Year 2016-17 of the Trivandrum Air cargo Complex, vide formats F 16 to F 19 prescribed by the Authority we have reviewed the un audited financial statements of the company provided to us and the Multi Year Tariff Proposal(MYTP) submitted by the Company before the Authority and certify that the figures as disclosed in Annexure 1 to Annexure 4 (From F16 to F19) are based on the data compiled by the Management from the unaudited Financials approved by the Board of Directors of the company and MYTP submitted by the Company. Since the procedures performed in connection with the above Certification do not constitute an audit or a review made in accordance with the generally accepted auditing standards in India, Accordingly we do not express any opinion.

This report should not be used, circulated, quoted or otherwise referred to for any other purposes or any other document, except that reference may be made to it in any documents to be submitted to the Airport Economic Regulatory Authority.

For Mohan & Mohan Associates

Chartered Accountants

R.Suresh Mohan Partner(013398)

Date: 18.10.2019 Ref: TACC/2016-17



Kerala State Industrial Enterprises Limited, Trivandrum Annual Compliance Status 2016-17 Trivandrum Aircargo Complex

Form F16: Performance Report for the Tariff Year (Only for ISP)		Annexure 1
romit to, renormance reported are testing,	Actual for the Tariff	Forecast as per the
Financial Year 2016-17_Trivandrum	year under	 Multi Year Tariff
Financial real 2010-17_111vanaram	consideration	Order
Total Revenue From Regulated Services (1)	44820380.00	52058000.00
Total Revenue From Services Other Than Regulated Services (2)	3360420.00	3880000.00
	55256378.00	50346000.00
Operating Expenditure (3)	2639000.00	2639000.00
Depreciation (4)	57895378.00	52985000.00
Total Expenditure (3) + (4) = (5)	-9714578.00	2953000.00
Regulatory Operating Profit (1) + (2) – (5) = (6)	0.00	0.00
Capital Expenditure (7)	36197000.00	38836000.00
Opening Regulatory Asset Base (RAB) (8) ***	0.00	
Disposals/ Transfers (9)	33558000.00	
Closing Regulatory Asset Base (RAB) (7) + (8) – (4) – (9) = (10) ***	34877500.00	
Average Regulatory Asset Base (RAB) [(8) + (10)] /2 = (11) ***	11,27%	
WACC %	3930694.25	
Return On Average Regulatory Asset Base Based On WACC% (RAB) (12)-***	-27.85%	
Return On Average RAB **	-27.0370	0.00
Corporate Tax On Return On Regulatory Asset Base (RAB) (13)	58465652.25	
ARR [(3)+(4)+(12)+(13)-(2)]=14 *		
Total Cargo Volume	27872.00	27880.00
Present Yield Cargo	1608.08	1867.22

Kerala State Industrial Enterprises Limited, Trivandrum Annual Compliance Status 2016-17 Trivandrum Aircargo Complex

Form F17 Revenue from Regulated Services recovered during the Tariff year (Only for ISP)

Financial Year 2016-17_Trivandrum		Annexure 2
2016-17	Actual for the Tariff year under consideration	Forecast as per the Multi Year Tariff Order
Throughput Charges		
Ground Handling Charges		5 00 50 000
Cargo Revenue Charges	4,48,20,380	5,20,58,000
Into Plain Services		5 00 50 000
Total Revenue From Tariff	4,48,20,380	5,20,58,000

Kerala State Industrial Enterprises Limited, Trivandrum Annual Compliance Status 2016-17 Trivandrum Aircargo Complex

Form F18 Revenue from Services other than Regulated Services recovered during the Tariff year (Only for ISP)

	3	Annexure 3
Financial Year 2016-17_Trivandrum	Actual for the Tariff year under consideration	Forecast as per the Multi Year Tariff Order
Revenue From Services Other Than Regulated Services 1	3360420.00	3880000.00
		,
Total Revenue From Services Other	3360420.00	3880000.00

Kerala State Industrial Enterprises Limited, Trivandrum Annual Compliance Status 2016-17 Trivandrum Aircargo Complex

Form F19 Operating Expenditure incurred during the Tariff Year (Only for ISP)

Financial Year 2016-17_ Frivandrum	Annexure 4		
	Actual for the Tariff	Forecast as per the	
2016-17	year under	Multi Year Tariff	
	consideration	Order	
Payroll Related Expenditure And Provision	8629986.00	11084000.00	
Admin & General Expenses	42236952.00	34572000.00	
Repair & Maintainance Expenditure	2159861.00	2205000.00	
Utilities & Outsourcing Expenses	2229579.00	2485000.00	
Other Outflows	0.00		
Total Operating And Maintenance Expenditure	55256378.00	50346000.00	

Kerala State Industrial Enterprises Limited, Trivandrum Annual Compliance Status 2016-17 Trivandrum Aircargo Complex

Form F20 Reconciliation Statement for the Tariff Year (Only for ISP)

Financial Year 2016-17_Trivandrum		Annexure 5
	Actual for the Tariff	Forecast as per the
2016-17	year under	Multi Year Tariff
	consideration	Order
Revenue From Regulated Services	4,48,20,380	5,20,58,000
Revenue From Other Than Regulated Services	33,60,420	38,80,000
Total Revenue	4,81,80,800	5,59,38,000
Pay Roll Costs	86,29,986	1,10,84,000
Repair And Maintenance	21,59,861	22,05,000
Con. Of Stores And Spares		
Electricity And Water Charges	22,29,579	24,85,000
Admin And Other Expenses	4,22,36,952	3,45,72,000
Other Outflows		
Total Operating Expenditure	5,52,56,378	5,03,46,000
Profit Before Depreciation	(70,75,578)	55,92,000
Depreciation And Amortisation	26,39,000	26,39,000
Earning Before Interest And Taxation	(97,14,578)	29,53,000
Total Interest And Finance Charges	-	
Profit/loss Before Tax	(97,14,578)	29,53,000
Tax		-
Profit/loss After Taxation	(97,14,578)	29,53,000
Balance Carried To Balance Sheet	(97,14,578)	29,53,000
Adjustment To Reconcile As Per Statutory Accounts	-	THE RESERVE TO STATE STA
Operating Profit As Per Statutory Accounts	(97,14,578)	29,53,000

Notes:

- a) The above statements are prepared from the Unaudited financial statements of the company duly authenticated by the Management, which is prepared as a consolidated statement for the entire operations of the Company.
- b) All direct expense for the Cargo operations are enumerated separately in the statement and unallocated HO Overheads are included under General Administrative Expenses

KERALA STATE INDUSTRIAL ENTERPRISES LTD PROFIT AND LOSS ACCOUNT TRIVANDRUM AIR CARGO COMPLEX Statement of Profit and Loss for the year ended 31st March, 2017

Note No. ended 31 March 2016	Statement of Figure 2005 for the year	ir ended	31St Warch	, 2017
I. Income			For the year	For the year
I. Income	Particulars	Note No.	ended 31	ended 31
II. Other Income			March 2017	March 2016
II. Other Income				
II. Other Income	I. Income	1	4,48,20,380	4.66.95.552
III. Total Revenue (I +II) 4,81,80,800 4,97,99,399 5,78,95,778 5,16,84,746 7,80,47,900	II. Other Income	2	1	1
IV. Expenses Semployee Benefit Expense Semployee Benefit Expense Semployee Benefit Expense Semployee Benefit Expenses Semployee Benefit Expense Semployee Benefit Exp	III. Total Revenue (L+II)	19		
Employee Benefit Expense Depreciation and Amortisation Other Expenses IV.Total Expen			4,61,00,000	4,57,99,399
Depreciation and Amortisation Other Expenses IV.Total Expenses IV.				
Other Expenses IV.Total Expenses 5 4,66,26,392 3,86,77,930 5,78,95,378 5,16,84,746 V. Profit Before Exceptional and Extraordinary items and Tax (III-IV) VI. Exceptional Items - Provision for Bad Debts VII. Profit Before Extraordinary items and Tax (V - VI) VIII. Extra Ordinary Items IX. Profit Before Tax (VII - VIII) X Tax Expense: (1) Current Tax (2) Deferred tax XI. Profit/(Loss) from the period from Continuing Operations XII. Tax Expense of Discontinuing Operations XIII. Tax Expense of Discontinuing Operations XIV. Profit/(Loss) from Discontinuing Operations XIV. Profit/(Loss) for the period (XI + XIV) XIV. Earning per Equity Share: (1) Basic (2) Diluted				1,00,71,116
IV.Total Expenses V. Profit Before Exceptional and Extraordinary items and Tax (III-IV) VI. Exceptional Items - Provision for Bad Debts VII. Profit Before Extraordinary items and Tax (V - VI) VIII. Extra Ordinary Items IX. Profit Before Tax (VII - VIII) (97,14,578) (18,85,347) (18,85,347) X. Tax Expense: (1) Current Tax (2) Deferred tax XI. Profit/(Loss) from the period from Continuing Operations XIII. Tax Expense of Discontinuing Operations XIII. Tax Expense of Discontinuing Operations XIV. Profit/(Loss) from Discontinuing Operations XIV. Profit/(Loss) from Discontinuing Operations XIV. Profit/(Loss) for the period (XI + XIV) (V. Profit / (Loss) for the period (XI + XIV) (VI. Earning per Equity Share: (1) Basic (2) Diluted		4	26,39,000	29,35,700
IV. Total Expenses V. Profit Before Exceptional and Extraordinary items and Tax (III-IV) VI. Exceptional Items - Provision for Bad Debts VIII. Profit Before Extraordinary items and Tax (V - VI) VIII. Extra Ordinary Items IX. Profit Before Tax (VII - VIII) (2) Deferred tax XI. Profit(Loss) from the period from Continuing Operations VIII. Tax Expense of Discontinuing Operations XIII. Tax Expense of Discontinuing Operations XIV. Profit/(Loss) from Discontinuing Operations XIV. Profit/(Loss) for the period (XI + XIV) XIV. Earning per Equity Share: (1) Basic (2) Diluted	Other Expenses	5	4,66,26,392	3,86,77,930
V. Profit Before Exceptional and Extraordinary items and Tax (III-IV) VI. Exceptional Items - Provision for Bad Debts VII. Profit Before Extraordinary items and Tax (V - VI) (97,14,578) (18,85,347) (18,85,347)	IV.Total Expenses		5,78,95,378	5,16,84,746
and Tax (III-IV) VI. Exceptional Items - Provision for Bad Debts VII. Profit Before Extraordinary items and Tax (V - VI) (97,14,578) (18,85,347) (97,14,578) (18,85,347) (97,14,578) (18,85,347) (97,14,578) (18,85,347) (97,14,578) (18,85,347) (97,14,578) (18,85,347) (97,14,578) (18,85,347) (97,14,578) (18,85,347) (97,14,578) (18,85,347) (97,14,578) (18,85,347) (97,14,578) (18,85,347) (97,14,578) (18,85,347) (97,14,578) (18,85,347) (97,14,578) (18,85,347) (97,14,578) (18,85,347) (97,14,578) (18,85,347) (97,14,578) (18,85,347)				
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XIII. Tax Expense of Discontinuing Operations XIV. Profit/(Loss) from Discontinuing Operations (XII - XIII) XV. Profit / (Loss) for the period (XI + XIV) (97,14,578) (18,85,347) XVI. Earning per Equity Share: (1) Basic (2) Diluted	MI Destrict A District			
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(V. Profit / (Loss) for the period (XI + XIV) (97,14,578) (18,85,347) (VI. Earning per Equity Share: (1) Basic (2) Diluted	XIV. Profit/(Loss) from Discontinuing Operations (XII - XIII)		1	
(VI. Earning per Equity Share: (1) Basic (2) Diluted	3 - 1 - 1 - 1 - 1 - 1 - 1		-	1 - 2
(VI. Earning per Equity Share: (1) Basic (2) Diluted	VV Destit / I see \ for the marie of (VI + VI) ()	-		
(1) Basic (2) Diluted	Av. Profit / (Loss) for the period (XI + XIV)	_	(97,14,578)	(18,85,347)
(1) Basic (2) Diluted				
(2) Diluted	XVI. Earning per Equity Share:			
	(1) Basic			
	(2) Diluted	*		

NOTE - 1 REVENUE FROM OPERATIONS

As at 31-03-2017	As at 31.03.2016
4,48,20,380.00	4,66,95,552.00
4,48,20,380.00	

NOTE - 2 OTHER INCOME

Particulars	As at 31-03-2017	As at 31 02 2016
Interest on Fixed Deposit with Scheduled Banks Other income	33,60,420.00	
	33,60,420.00	31,03,846.80

NOTE - 3 EMPLOYEE BENEFIT EXPENSES

Particulars		T
, articulary	As at 31-03-2017	As at 31.03.2016
Salaries and Allowances EPF Contribution Staff Welfare Expense Medical Benefits Staff Recuitment & Traning Exp	73,73,721.00 5,84,066.00 4,21,798.00 2,50,401.00	83,13,147.00 6,82,755.00 8,04,815.00 2,70,399.00
	86,29,986.00	1,00,71,116.00

NOTE - 4 DEPRECIATION & AMORTISATION

Portioulars		
Particulars	As at 31-03-2017	As at 31.03.2016
Depreciation	26,39,000.00	.29,35,700.00
	26,39,000.00	29,35,700.00

NOTE - 5 OTHER EXPENSES

Particulars	As at 31-03-2017	As at 31.03.2016
Audit Fee		
Administrative Expenses(HO Expenses)	33,73,834.00	80,90,593.00
Rates & Taxes	20,025.00	7,12,072.00
Printing & Stationery	1,44,867.00	1,22,140.00
Insurance		15,373.20
Postage and Telephone	3,16,709.00	1,84,226.40
Transportation Exp CARGO	4,50,360.00	9,02,342.00
Vehicle Running and Maintenanc	87,145.00	1,23,528.00
General Repairs & Maintanance	20,72,716.00	19,17,516.00
Subscription, Books & Periodicals	4,925.00	4,560.00
GTO Charges - AAI CLT		
Travelling Expense Directors & Others	6,23,957.00	7,39,782.00
Professional Fee	1,38,750.00	2,53,035.00
Electricity & Water Charge	22,29,579.00	23,15,430.00
Miscellaneous Expenses	7,24,723.00	1,82,225.00
Security Charges	1,16,72,980.00	96,72,688.00
Freight & Coolie Charges		12,960.00
Lease Rent to AAI	2,44,10,863.00	1,32,30,532.00
Trucking Charges - CARGO	3,52,732.00	1,93,351.00
Bank Charges	2,227.00	5,576.40
Total	4,66,26,392.00	3,86,77,930.00

Managing Director Kerala State Industrial Enterprises Ltd,

Date: 18.10.2019 Ref: TACC/2016-17 For Mohan & Mohan Associates
Chartered Accountants

R.Suresh Mohan Partner



MEETING HELD AT CONFERENCE HALL OF TRIVANDRUM AIR CARGO TERMINAL ON 19/07/2019 AT 11.00 AM ON REVISION OF TARIFF OF TRIVANDRUM AIR CARGO TRMINAL

SI	Name & Initials	CONTACT NO.	Designation	Signature
No.		*		
1	DIL KOSHY	9847180090	Scental APPETA	au
2	Ananham Shims	9447062625	Presidial Apprises	Bru
3	S. RAJANI	934604622	9 Raject	Sand
4	Bannan.V	9447069500	11	COS TOLLING
5	JAYARAJ P-U	90725786	19 GM-ACUS	h-1-
6	Grakasan k. P	9447583670	C.S.GM(F), ESIE.	umo.
7	Reena C.P	94475 86894		, X o
8	BURSH KV	9497776067	Porché mu).	- June
9	Reycenstrant	9656 430 780		Recedon
10	1. J. SANTHOSH KUMAR			the '
11				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
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JAYARAJ. P.V

MINUTES OF THE MEETING WITH EXPORTERS HELD AT TRIVANDRUM AIR CARGO TERMINAL (TACT) ON 19/7/2019 AT 1100 AM ON REVISION OF TARIFF OF AIRCARGO AT TACT.

Present:

1. Mr. Prakasan K.P, CS&GMF, KSIE

2. Mr. Jayaraj P.V, GM ACC i/c

3. Mrs. Reena CP, AGM i/c, TACT

4. Mr.Suresh K.V, F&SO, TACT

5. Mr. Raveendran. R, Executive, TACT

6. Mr. I.J Santhosh Kumar, Export in Charge, TACT

7. Mr Abraham Thomas, President, APPEXA, TVM

8. Mr Dil Koshy, Secretary, APPEXA, TVM

9. Mr S Rajan, Proprietor, Rajeeb Enterprises

10.Mr Kannan B, Proprietor, Ambadi Foods

The meeting started at 11am as scheduled. At the outset, GM ACC welcomed all the participants.

GM(ACC) intimated that this is a consultation meeting in connection with the Annual Tariff Proposal sent to AERA. He also explained that no revision of tariff has been made for a long period ie from 2013 to 2018 and only a small hike was made last year on arriving at a consensus with the Trade. He also urged the necessity of enhancing the tariff on account of the hike in all related charges including that of lease rent. Details of the proposed tariff revision were also circulated among the Exporters present.

Mr. Dil Koshy observed that AERA is no more involved in the tariff revision of Airports like Trivandrum as a result of the recent Resolution passed by the Parliamentary Committee and hence no need to send the proposal to AERA for rate revision. He also requested us to get the clarification on the matter before working on it.

During discussion, GM(ACC) also informed the Forum that KSIE has agreed to shift the present Export Cargo Operation from Chakai to Shangumughom as requested by AAI for their developmental activities, as per Government decision. On a reply, Mr. Abraham Thomas—contented that it was also with the support of the Exporters, KSIE obtained the land for cargo operation at Chakai.

Mr. Kannan intimated that they carry out the export operations in TVM with much difficulty within the limited infrastructure facilities provided. He further suggested that the export operations can be expanded to an International Standard only on shifting to a newly constructed Export Terminal in accordance with the earlier proposal to construct a state of the art Cargo Complex in the land acquired by Government of Kerala. GM(ACC) replied that proposal for a State-of- the-art Cargo Terminal is already submitted to Government.

During discussion Mr. Abraham Thomas mentioned the facilities provided by us in the Export Terminal and requested us to improve the same as far as possible. He also expressed the probability of entry of Airports Authority of India to Trivandrum Airport as Custodian of Air Cargo Operations. He also indicated the present scenario of Tendering for Trivandrum Airport Operation and uncertainty on the matter.

Considering all the above, the Exporters made it clear that they are unwilling to enhance the tariff for the time and but agreed for a bilateral dialogue on the matter if found required, after two months.

With vote of thanks, the meeting came to an end by 12.30 pm.

JAYARAJ. P.V



<u>Summary of concerns expressed by Stake Holders of Trivandrum and Calicut Air Cargo Complexes during the meeting of 19th July 2019 and through discussions.</u>

- 1. No need to increase the tariff as the same was increased in 2018-19.
- 2. Requirement of improved infrastructure facilities in the cargo Terminal before effecting the revision in tariff
- 3. Revision of tariff can be discussed later taking into account the present business scenario

JAYARAJ. P.V



Annexure 3

Details of remedial action taken by KSIE on the concerns raised by the Stake <u>Holders</u>

Concerns raised by the Stake Holders	Remedial measures
No need to increase the tariff for the time	Since all the related expenses have been increased, proportionate hike in the tariff quintessential to stay in the line meeting all expenditure.
Requirement of Improved Infrastructure at Terminal	Company has decided to purchase equipments like x-ray machine, ETD machine, Trolleys etc
The matter of Revision of tariff can be discussed later	Taking into account the increase in outlay , Company is forced to enhance the tariff





The Secretary

Airports Economic Regulatory Authority of India AERA Building, Admn Building Safdarjung Airport, New Delhi

ANNUAL TARIFF PROPOSAL FOR 2020-2021 OF TRIVANDRUM AIR CARGO TERMINAL FOR THE CARGO SERVICES PROVIDED BY KERALA STATE INDUSTRIAL ENTERPRISES LTD (KSIE)

	Particulars	Existing Rate	Proposed rate
T	EXPORT CARGO		
а	Terminal Storage & Processing Charges (TSP)		
	Perishable Cargo	Rs.0.60 per Kg sub to Min.125/- per AWB	Rs.0.80 per Kg sub to Min.150/- per AWB
	General Cargo	Rs.0.80 per Kg sub to Min.150/- per AWB	Rs.0.95 per Kg sub to Min.150/- per AWB
	News paper & TV reel	Rs.0.70 per Kg sub to Min 125/-AWB	Rs.0.70 per Kg sub to Min 125/- AWB
	Valuable Cargo	Rs.6.00 per Kg sub to Min1000/- per AWB	Rs.6.00 per Kg sub to Min1000/ per AWB
b	<u>Demurrage</u>		1.
	Perishable Cargo	Rs.0.70 per Kg per day above 36 hours sub to Min.125/-per AWB	Rs.0.80 per Kg per day above 36 hours sub to Min.150/-per AWB
	General Cargo	Rs.0.80 per Kg per day above 36 hours sub to Min.150/-per AWB	Rs.0.95 per Kg per day above 36 hours sub to Min.150/-per AWB
	News paper & TV reel	Rs.0.70 per Kg per day above 36 hours sub to Min.125/-per AWB	Rs.0.70 per Kg per day above 36 hours sub to Min.125/-per AWB
	Valuable Cargo	Rs.10/- per Kg per day above 36 hours sub to Min.1500/- per AWB	Rs.10/- per Kg per day above 36 hours sub to Min.1500/-per AW
С	X-ray Screening Charges	Rs.1.50 / Kg for Perishable/ General Cargo	Rs.1.50 / Kg for Perishable/ General Cargo

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11	IMPORT CARGO		
а	Terminal Storage & Processing Charges (TSP)		
	General Cargo/Unaccompanied Baggage/Commercial Cargo (1-7 days)	Rs.3/- per Kg sub to Min.150/-	Rs.4.50 per Kg sub to Min.200/-pe AWB (1-7 days)
b	Demurrage- General Cargo/UB/CC		
	8-14 days	Rs.0.90/Kg/Day sub to Min 225/- AWB	Rs.1.20/Kg/day sub to Min 250/- AWB (8 to 14 days)
	15-21 days	Rs.1.10/Kg/Day sub to Min 225/- AWB	Rs.1.50/Kg/day sub to Min 250/- AWB (15 to 21 days)
	22nd day onwards	Rs.1.25/Kg/Day sub to Min 225/- AWB	Rs.1.65/Kg/day sub to Min 250/- AWB (22nd day onwards)
С	Valuable Cargo-TSP/Demurrage		
	TSP 1-7 days	Rs.6/- per Kg sub to Min.1000/-per AWB	Rs.6/- per Kg sub to Min.1000/-per AWB
	Demurrage - 8th day onwards	Rs.10/- per Kg per day sub to Min.1500/-per AWB	Rs.10/- per Kg per day sub to Min.1500/-per AWB
d	Perishable Cargo-TSP	Rs.3.00/Kg sub to Min 150/- per AWB	Rs.3.00/Kg sub to Min 150/-per AWB
-1.11-101	Demurrage	Rs.0.70 per Kg per day above 36 hours sub to Min.150/-per AWB	Rs.0.70 per Kg per day above 36 hours sub to Min.150/-per AWB
е	News paper & TV reel -TSP	Rs.0.70 per Kg sub to Min.125/-per AWB	Rs.0.70 per Kg sub to Min.125/-per
	Demurrage	Rs.0.70 per Kg per day above 36 hours sub to Min.125/-per AWB	Rs.0.70 per Kg per day above 36 hours sub to Min.125/-per AWB
111	Transhipment Cargo	•	
	Transhipment Charges- International to International	Rs.3/- per Kg sub to Min.250/- per AWB	Rs.3/- per Kg sub to Min.250/-per AWB
	Transhipment Charges- International to Domestic	1	Rs.3/- per Kg sub to Min.250/-per AWB

for KERALA STATE INDUSTRIAL ENTERPRISES LIMITED

MANAGING DIRECTOR

ANIL KUMAR, P.N

Managing Director

Kerala State Industrial Enterprises Ltd.

Joint Director of Industries & Commerce Dept.



Iustification for increase in tariff

Authority may kindly note that no increase in the tariff was made during the year 2007-11. Later, a nominal increase was made only in the year 2012 & 2013 and no increase was made during 14-15, 15-16, 16-17, 17-18. Later in the year 2018-19 a substantial increase was made as approved by AERA and in consultation with the Stakeholders. Though we applied for a revision in tariff for 2019-20, it could not be effected due to technical reasons.

Now we are submitting ATP for 2020-21 with a view to compensate the regular, recurrent and capital expenditure for the said period especially on the ground of hike in price and other allied expenditure.

It is hereby informed that KSIE has added additional infrastructure in Trivandrum as well as Calicut Cargo Complexes. A new x-ray Machine has already been installed recently at Calicut and necessary supporting facilities like trolleys, Office automation items, maintenance of the Building etc have been done at Calicut recently. Moreover, yet another x-ray machine is going to be purchased for Calicut. Regarding Manpower, new joinees have come in various posts of Cargo Operations and more contract staff is appointed in addition to the trainees/apprentices.

Likewise, a new x-ray Unit and ETD machine will be purchased for Trivandrum and the approval for the same has been given by the Board. Regarding ETD Machine, the tender formalities have been completed for the purchase. Regarding maintenance of Warehouse, the flooring of examination area of Import warehouse was completed recently using costly stones. More Office of automation items, Trolleys, etc are recurrent items of purchase. Regarding Manpower, new joinees have come in various posts of Cargo Operations and more contract staff is appointed in addition to the trainees/apprentices.

Moreover, in the case of Trivandrum, the Lease rent of AAI has been increased exorbitantly over 400% to the then existing rate since 2014 and the same is now a big figure. In the case of Calicut, Export operation is done on revenue

JAYARAJ. P.V

sharing basis with AAICLAS. Due to several reasons the volume is getting affected and so the revenue.

Additionally, expenses towards purchase of Diesel, Electricity, Water, Transportation, other consumables have increased substantially and so the outlay too.

Since all the above said expenditures are to be met from the income through Air Cargo Operations, substantial increase in the tariff is quintessential especially for making the operation feasible.

JAYARAJ. P.V







KERALA STATE INDUSTRIAL ENTERPRISES LTD.

(A Government of Kerala Undertaking)

St. Joseph's Press Buildings, Cotton Hill, Thiruvananthapuram-695 014, Kerala, India

Telephone: 0471-2326913, 2326947, 2324159, 2331157, Fax: 2334590, Website: www.ksie.net, E-mail: ksieltd@gmail.com

Form B

REFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON BEHALF OF:

TRIVANDRUM AIR CARGO TERMINAL M/S. KERALA STATE INDUSTRIAL ENTERPRISES LTD

I. Mr. Anilkumar P.N. aged 49 years, resident of Puthoor acting in my official capacity as Managing Director in M/s. KERALA STATE INDUSTRIAL ENTERPRISES LTD, having its registered office at 1st Floor, St. Josephs Press Buildings, Cotton Hill, Trivandrum-695 014 do hereby state and affirm as under that:

- That I am duly authorized to act for and on behalf of Trivandrum Air Cargo 1 Terminal, Trivandrum in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi ('the Authority').
- I am competent to make this submission before the Authority. 2
- I am making this submission in my Official capacity and the facts stated herein 3 are based on official records.
- The contents of the Annual Compliance Statement submission are correct and 4 true to my knowledge and belief and nothing material has been concealed there from.

For KERALA STATE INDUSTRIAL ENTERPRISES LTD



ANILKUMAR P.N MANAGING DIRECTOR

Place: Trivandrum. Date: 19/10/2019

Trivandrum Air Cargo Terminal (ISO 9001:2015 Certified) Trivandrum-695 008

Tel: 0471-2501016, 2501031 Fax: 2504870

Calicut Air Cargo Complex (ISO 9001:2015 Certified) Karipur - 673 647

Tel: 0483-2710044, 2711765 Fax: 2713206

Cochin International Container Freight Station Udyogamandal, Kochi

Tel: 0484-2557255 Fax: 0484-2557255

Kerala Soaps Vellavil Kozhikode-673011 Tel: 0495-2762555 Fax: 0495-2762455



Details of Capex proposed (2020-21)

Trivandrum Air Cargo Terminal

Purchase of X-ray machine for Export	Rs.50 Lakhs
Purchase of X-ray machine for proposed Courier Terminal Export	Rs.50 Lakhs
Purchase of ETD Machine for Export	Rs.50 Lakhs
Trolleys	Rs.2 lakhs
Maintenance of Building	Rs. 20 lakhs
Furniture and Fixtures	Rs. 8 lakhs

Calicut Air Cargo Complex

Purchase of X-ray machine	Rs.50 Lakhs
Hydraulic Trolleys	Rs.2 lakhs
Maintenance of Building	Rs. 20 lakhs
Furniture and Fixtures	Rs 8 lakhs



भारत सरकार GOVERNMENT OF INDIA वित्त मंत्रालय MINISTRY OF FINANCE राजस्व विभाग DEPARTMENT OF REVENUE

सीमा शुल्क (निवारक) आयुक्त का कार्यालय OFFICE OF THE COMMISSIONER OF CUSTOMS (PREV)

पाँचवी मंजिल. कैथाँलिक सेंटर, ब्रॉडवे, कोच्ची - 682031 5TH FLOOR, CATHOLIC CENTRE, BROADWAY, KOCHI - 682031

E-mail: cusprevhq.ker@nic.in

Phone: 0484-2870400/2355067

Fax: 0484-2355065

C. No. VIII/48/40/2018-CCP-Tech

Date: 21.12.2018

Sub:-Customs_Air Cargo Complex, Trivandrum-Handling of Cargo in Customs Area Regulations, 2009-Renewal reg.

Attention is invited to letter C.No.VIII/48/01/2010-Cus(T) dated: 26-12-2016 issued by the Joint Commissioner of Central Excise, Customs and Service Tax, I.C.E Bhavan, Press Club Road, Trivandrum-01.

In continuation to the above Commissioner has extended the approval granted to M/s Kerala State Industrial Enterprises Ltd, Trivandrum (Custodian of Air Cargo Complex, Trivandrum) to function as Customs Cargo Service Provider (CCSP) under the provisions of "Handling of Cargo in Customs Areas Regulations, 2009" issued vide Notification No.26/2009-Cus(NT) dated: 17-3-2009, as amended, for a further period of five years, up to 31-12-2023.

The CCSP shall take urgent remedial measures to rectify the deficiencies as pointed out by the Assistant Commissioner of Customs. ACC. Trivandrum issued vide letter C.No. VIII / 48/31/2018 ACC (1 &E) dated: 25-10-2018 in the light of the relevant provisions prescribed under HCCAR, 2009.

Further, a Bond as stipulated under Regulation 5(3), ibid, may be executed by M/s KSIE to cover the extended period of approval to function as the CCSP, with a clause of insurance renewal every year.

(अनिश पी राजन / ANEISH P RAJAN)

संयुक्त आयुक्त / JOINT COMMISSIONER

To,

M/s Kerala State Industrial Enterprises ltd,

The Assistant Commissioner of Customs,

(Custodian/CCSP), ST. Joseph's Press Building,

Cotton Hill, Trivandrum-14

Copy to:

JAYARAJ. P.V

General Manager (Air Cargo Complexes) i/c Air Cargo Complex, Trivandrum -for information and necessary rale State Industrial Enterprises Ltd. Thiruvananthapuram -695 014

follow up action.

GOVERNMENT OF KERALA

Abstract

Air Cargo Complex in Kerala - Establishment of - Orders issued

INDUSTRIES (E) DEPARTMENT

G.O.MS No. 215/79/ID

Dated, Trivandrum, 30-4-1979

Read: Letter No. 11-15/77/Air(T) dated 31-3-1979 from Government of India, Ministry of Commerce, Civil Supplies and Co-operation, Dept. of Commerce, New Delhi

ORDER

The Government of India have taken a policy decision to set up "Integrated Air Cargo Complexes" one in each State. In pursuance of this decision, the Govt. of Kerala ordered to conduct a traffic survey to assess the potentialities of goods that can be diverted as air cargo, as a preliminary to the setting up of an air cargo complex in the State.

Accordingly the Director, Bureau of Economics & Statistics conducted a traffic survey and the finding of the survey is that the Air Cargo Potential of the State is quite promissing and justifies the setting up of the Air Cargo Complex in the State.

In the circumstances Government agrees to the setting up of an Air Cargo Complex in this State and order that the Air Cargo Complex be established at Trivandrum.

Government are also pleased to declare the Kerala State Industrial Enterprises Ltd. as the agency for running the Complex.

(By Order of the Governor) M. Vijayan Unni Nambiar Additional Secretary to Govt.

To

Copy to GAD(SC) vide item No. 557 MD, KSIE

Forwarded/By Order

Section Officer



Air communications should be addressed to the Sucretary to the Government of India.

Ministry of Commerce by title, NOT by name.

No. 11/37/79-AIR(T)

HITA RESTER

S.F.M. W.P.LE D.M. MINISTRY OF COMMERCE CIVIL

SUPPLIES & COOPERATION (DEPTT. OF COMMERCE)

TRIVANDRUM.

New Delhi, the May, 157.9

To

ANNEXURE -I

Managing Director,
Kerala State Industrial Enterprises Ltd.,
Basant P.B.No.SO6, Kaudiar
Trivandrum - 695003

Subject: - Functioning of integrated air cargo complex at Trivandrum airport - Nomination of agency.

Sir,

In pursuance of the decision taken in the highlevel meeting held at Trivandrum on 26th April, 1979, it has been agreed in consultation with the Government of Kerala and the Central Board of Excise and Customs to set up an integrated air cargo complex at Trivandrum airport. While the Government of Kerala are arranging construction of a building to house the proposed air-cargo complex, the CBEC have agreed that, to begin with, customs clearance facilities for certain selected items of emport would be made available in a temporary premises situated near the Kerala Flying Club. It has also been decided that the Kerala State Industrial Enterprises Ltd., would be the State Government's nominated agency to run the proposed Trivandrum Air cargo complex. The Department of Commerce may please be kept informed from to time to time: about the functioning of the complex including movement of emort traffic and other related matters. We are endorsing copies of this communication to Director General Civil Aviation, Collector of Customs and Central Excise, Cochin, Ar India and Indian Airlines.

TATHINGUSTRIAL STRIAL S

JAVARAJ, P.V

General Manager viir Cargo Complexes) i/c Kerala State Industrial Enterprises Ltd. Thiruvananthapuram -695 014 Yours faithfully,

(S. R. Shah) Director