

ऐरा/20010/एमवाईटीपी/एआईएसएटीएस/सी/रायपुर/सीपी-1/2024-25  
AERA/20010/MYTP/AISATS/C/Raipur/CP-I/2024-25

भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण  
Airports Economic Regulatory Authority of India

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आदेश संख्या 17/2025-26

Order No. 17/2025-26

ऐरा कार्यालय/AERA Office

तृतीय तल, उड़ान भवन/3rd Floor, Udaan Bhawan

सफदरजंग हवाईअड्डा/Safdarjung Airport

नई दिल्ली/New Delhi – 110003

जारी करने की तारीख: 19.09.2025

Date of Issue: 19.09.2025

सेवा/ Service

: कार्गो हैंडलिंग सेवाएं

Cargo Handling Services (CHS)

सेवा प्रदाता/ Service provider

: मैसर्स एयर इंडिया सैट्स एयरपोर्ट सर्विसेज  
प्राइवेट लिमिटेड

M/s Air India SATS Airport Services  
Pvt. Ltd

हवाईअड्डा/ Airport

: स्वामी विवेकानंद अंतरराष्ट्रीय हवाईअड्डा, रायपुर

Swami Vivekananda International  
Airport, Raipur

विषय: मैसर्स एयर इंडिया सैट्स एयरपोर्ट सर्विसेज प्राइवेट लिमिटेड द्वारा स्वामी विवेकानंद अंतरराष्ट्रीय हवाईअड्डा, रायपुर पर प्रदान की जाने वाली कार्गो हैंडलिंग सेवाओं के लिए वाणिज्यिक संचालन तिथि (सी.ओ.डी.) से 31.03.2026 तक तदर्थ टैरिफ के निर्धारण के मामले में।

Subject: In the matter of Determination of Ad-hoc Tariff in respect of Cargo Handling Services for M/s Air India SATS Airport Services Pvt. Ltd at Swami Vivekananda International Airport, Raipur w.e.f. Commercial Operation Date (COD) up to 31.03.2026.





**Service Provider's submission:**

1. M/s AISATS, vide letter no. 2024/RPR/DOM-CARGO/AERA/001 dated 23.05.2024 conveyed that they have emerged as the successful bidder and executed an agreement with AAI Cargo Logistics and Allied Services Company Limited (AAICLAS) on 26.08.2023 for Operations and Management of Domestic Cargo Terminal at Raipur Airport for a period of fifteen years. M/s AISATS further informed that they will incorporate a Special Purpose Vehicle (SPV) to provide Domestic Cargo Handling Services as a Regulated Agent at Swami Vivekananda International Airport, Raipur, as per requirement of Concession Agreement.
2. Subsequently, M/s Air India SATS Airport Services Private Limited (AISATS) vide email dated 04.08.2025 informed that they have received RA approval from BCAS for their proposed Cargo Handling Services at Raipur Airport. ISP requested to the Authority for approval of tariff in respect of their proposed cargo operations at the earliest to enable them to commence operations at Raipur airport.
3. M/s AISATS vide email dated 10.09.2025 submitted that ad-hoc tariff in respect of domestic cargo handling services at Raipur airport may be approved in the name of AISATS, to enable them to commence Cargo Handling Services at Raipur Airport, till the SPV starts functioning as a Regulated Agent.

**Authority's Examination of M/s AISATS submission:**

4. The Authority notes that AISATS had emerged as a successful bidder in the tendering process undertaken by AAICLAS for selection of Cargo Terminal Operator for Operation and Management of Domestic Cargo Terminal at Raipur Airport. As per the tender document, successful bidder (M/s Air India SATS Airport Services Private Limited) have to form a Special Purpose Vehicle (SPV) for provision of Domestic Cargo Handling Services at Swami Vivekananda International Airport, Raipur. Accordingly, AISATS has incorporated the SPV under the name 'AISATS Raipur Cargo Services Pvt. Ltd.'.
5. It is noted that an agreement had been executed between the AAI Cargo Logistics and allied Services Company Limited (AAICLAS) and the successful bidder (M/s Air India SATS Airport Services Private Limited) on 26.08.2023, for Operation & Management (O&M) of Domestic Cargo Terminal at Raipur Airport for a period of 15 years.
6. The ISP has sought the interim tariff based on the Charges for Cargo Handling Services as applicable to AAICLAS at AAI's non-major airports for the period upto FY 2026-27.





7. The Authority notes from the AISATS submission that BCAS vide letter dated 04.08.2025 has accorded an approval in favour of M/s AISATS for its functioning as a 'Regulated Agent' in respect of the Domestic Cargo Handling Services at Raipur Airport. Accordingly, ISP vide email dated 10.09.2025 requested AERA to provide an Ad-hoc Tariff for Raipur Domestic Cargo in the name of Air India SATS Airport Services Pvt Ltd (till the SPV obtains RA approval from the concerned authority).

In this regard, AAICLAS, the Concessioneing Authority, has also given its consent vide letter no. AAICLAS/CARGO/O&M/RAIPUR/2025-26 dated 16.09.2025 (received through AAICLAS' email dated 16.09.2025) for issuance of Ad-hoc Tariff in the name of AISATS, as it will take some time for the said SPV to operationalize the cargo handling services.

8. Considering the above, it will take some time for the AISATS Raipur Cargo Services Pvt. Ltd. (SPV) to obtain the requisite regulatory approvals and submit the MYTP in respect of Cargo Handling Services for determination of regular tariff. Hence, in the interim, in order to enable AISATS to commence commercial operations at Raipur airport, AERA decides to consider an ad-hoc tariff in respect of the Domestic Cargo Handling Services for AISATS, till the SPV becomes functional and commences cargo handling operations at Raipur airport.
9. The Authority has generally adopted an approach of giving an ad-hoc tariff to the Cargo Terminal Operator based on the charges approved for other cargo terminal operators at similar/ comparable airports. On the same lines, the Authority has considered the ad-hoc tariff for AISATS, Raipur based on the charges applicable to AAICLAS for its domestic cargo handling services at other airports namely Indore, Coimbatore & Port Blair airports, as approved earlier by the AERA vide Order No. 14/2024-25 dated 22.11.2024 (which were based on the tariff applicable to AAICLAS at AAI's non-major airports), which is given at the **Annexure-I**, effective from the date of commencement of Domestic Cargo Handling operations by AISATS up to 31.03.2026.

#### 10. ORDER

Upon careful consideration of the submissions made by the service provider M/s AISATS at paras 1,2 & 3 above, the recommendation of the Concessioneing Authority i.e. M/s AAICLAS received vide its letter no. AAICLAS/CARGO/O&M/RAIPUR/2025-26 dated 16.09.2025 and the material available on records, the Authority, in exercise of powers conferred by Section 13(1)(a) of the Airports Economic Regulatory Authority of India Act, 2008, hereby orders that:

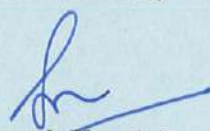
- (i) M/s Air India SATS Airport Services Private Limited (AISATS) is allowed to levy & collect the Tariff for its Domestic Cargo Handling Services at Swami Vivekananda International Airport, Raipur, on ad-hoc basis **w.e.f COD till 31.03.2026** as given at **Annexure-I**.





- (ii) Tariff approved as above shall be the maximum charges to be levied to users. No other charge(s) is to be levied over and above the approved Tariff.
- (iii) The Tariff approved hereinunder is excluding of applicable taxes of Govt, if any.
- (iv) The Airport Operator shall publish the Ad-hoc Tariff, in respect of Cargo Handling Services as per this Order in respect of M/s AISATS at Raipur Airport, at its official website for the information of all Stakeholders.
- (v) The Airport Operator shall ensure compliance of this Order.

**By the Order of and in the Name of the Authority**

  
(Suyash Narain)  
Secretary

**To,**

Shri Kalpesh Kumar Singh,  
Head - Business Growth and Development,  
M/s Air India SATS Airport Services Private Limited (AISATS),  
Corporate Headquarters:  
16<sup>th</sup> Floor, Commerz 2, International Business Park, Oberoi Garden City,  
Off Western Exp Hwy, Goregaon East, Mumbai – 400063, India.

**Copy for information to:**

- 1) Secretary, Ministry of Civil Aviation, Rajiv Gandhi Bhawan, Safdarjung Airport, New Delhi-110003.
- 2) CEO, M/s AAI Cargo Logistics and Allied Services company Limited, AAICLAS Complex, Delhi Flying Club Road, Safdarjung Airport, New Delhi – 110003.
- 3) Airport Director, Swami Vivekananda International Airport, Raipur. Atal Nagar-Nava Raipur, Chhattisgarh -492015.





**Annexure-I**

**AERA approved Ad-hoc Tariff for M/s Air India SATS Airport Services Private Limited in respect of Domestic Cargo Handling Services at Swami Vivekananda International Airport, Raipur**

**Ad-hoc tariff is effective from COD up to 31.03.2026**

**(Amount in Rs.)**

Sl. No	Cargo type	Particulars of Services	Rate/ Kg	Minimum Charges/ AWB	Free Period
1	Out bound Cargo	Terminal Storage and Processing Charges:			18 hours for processing from time of entry in Truck dock till departure
		General Cargo	5.50	100.00	
		Special Cargo	8.25	150.00	
		Demurrage Charges (per day)			
		General Cargo	5.50	100.00	
		Special Cargo	8.25	150.00	
2	Inbound Cargo	Terminal Storage and Processing Charges:			18 hours for processing from time of arrival till Delivery
		General Cargo	4.50	100.00	
		Special Cargo	6.75	150.00	
		Demurrage Charges (per day)			
		General Cargo	4.50	100.00	
		Special Cargo	6.75	150.00	
3	Other Charges	Opening / Repacking Charges (per piece/packet)	25.00	50.00	-
		Strapping Charges (per piece/packet)	25.00	50.00	
		Amendment Charges	-	100.00	-
		Return Cargo Charges	-	100.00	-





		Penalty for Misdeclaration of Weight – Above 2% variation (Increase/Decrease)	2 times of all applicable charges on shipment
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\*TSP Charges have been bundled, which includes X-ray Machine usage charges, Screening & Certification Charges & Loading/Unloading Charges etc.

**NOTES:**

1. Above Charges shall be levied on the "Chargeable weight" i.e. "Gross Weight" or "Volumetric Weight" whichever is higher.
2. TSP shall be applicable on any cargo once it enters/re-enters the cargo terminal (Truck dock – Air side Ramp).
3. Consignments of Human Remains including Unaccompanied baggage of the deceased, Human Eyes and Live Human Organs shall be exempted from the purview of the above tariff.
4. Special cargo includes Live Animals, Hazardous Goods & Valuable Cargo.
5. Perishable Cargo shall be considered under the General category, for the purpose of levy of Cargo Handling Charges.
6. Valuable cargo consists of Gold, Bullion, Currency notes, Securities, shares, share coupons, Traveller's Cheques, Diamonds including that of industrial other precious metals, or any item valued at USD 1000 per kg & above.
7. No free period shall be applicable for second time handling / re-handling of cargo. TSP / Demurrage shall be levied as applicable.
8. All the applicable charges shall be billed directly to the airlines.
9. All the above charges are excluding GST, which shall be levied as applicable.
10. All bills shall be "Rounded Off" to the next INR 1.00.
  - a) Eg: INR 1.25 = 2.00
  - b) Eg: INR 1.85 = 2.00

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AERA

